

COTTAGE FOOD LAW REPORT

Marshall County

Alabama · Guntersville · FIPS 01095 · Population 97,923 ·
Crosodo Index #1764*

STATE BASELINE

Ala. Code §22-20-5.1

STATE TIER

Good

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Marshall County, Alabama — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

No specific state restriction, but county health approval process may review kitchen conditions.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Alabama cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Alabama home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Alabama label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

ALABAMA: MARSHALL COUNTY

CROSODO INDEX #1764* · FIPS 01095 · Guntersville

Marshall County

Population 97,923 · State baseline: Ala. Code §22-20-5.1 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Alabama cottage food law (§22-20-5.1, 2021 amendment): no sales cap, direct sales only (no wholesale). Must complete state-approved food safety course before selling. Apply to local county health department (Marshall County Health Department). Applications/fees vary by county; typically require proof of training, sample label, and product list. Allowed: baked goods, jams/jellies, candy, dried herbs, roasted coffee, dried baking mixes, fermented/preserved vegetables or fruit with approved acidity. Prohibited: meat, poultry, fish, perishable foods, low-acid canned goods, juices.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction, but county health approval process may review kitchen conditions.

HOME OCCUPATION PERMIT?

Conditional (Alabama requires county health department approval before selling cottage food. Marshall County Health Department (Guntersville) issues approval. Operators must submit application, proof of food safety course completion, sample label, and product list. Fees vary.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (Alabama ADPH / Marshall County Health Department may inspect upon consumer complaint.)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Alabama cottage food law (§22-20-5.1, 2021 amendment): no sales cap, direct sales only (no wholesale). Must complete state-approved food safety course before selling. Apply to local county health department (Marshall County Health Department). Applications/fees vary by county; typically require proof of training, sample label, and product list. Allowed: baked goods, jams/jellies, candy, dried herbs, roasted coffee, dried baking mixes, fermented/preserved vegetables or fruit with approved acidity. Prohibited: meat, poultry, fish, perishable foods, low-acid canned goods, juices.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific state restriction, but county health approval process may review kitchen conditions.

WATER SUPPLY

No specific water supply requirement at state level; county health department may review.

HANDWASHING

Required as part of state-approved food safety course completion.

FOOD STORAGE

Non-potentially hazardous shelf-stable foods only; must prevent contamination.

Inspection & permitting

INSPECTION REQUIRED

Upon-complaint — Alabama ADPH / Marshall County Health Department may inspect upon consumer complaint.

HOME OCCUPATION PERMIT

Conditional — Alabama requires county health department approval before selling cottage food. Marshall County Health Department (Guntersville) issues approval. Operators must submit application, proof of food safety course completion, sample label, and product list. Fees vary.

LOCAL BUSINESS LICENSE

Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales only. In-state online sales and shipping allowed per 2021 amendment. Home pickup, farmers markets, and events permitted.
MAX EMPLOYEES IN HOME	No specific limit stated in Alabama cottage food law.

Relevant county code

No Marshall County-specific cottage food code identified beyond state-required county health approval.

RESEARCH NOTES

No Marshall County-specific cottage food overrides found. Alabama requires county health department approval as a precondition to sales — this is notable as a local county-level gate. Marshall County Health Dept contact: (256) 571-7764. The ADPH cottage food URL returned 404 during research; Forrager and the Alabama Legislature website were used as backup sources. Acidified foods require pH testing by approved authority before sale.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.marshallcounty.gov>

<https://www.alabamapublichealth.gov/foodsafety/cottage-food-law.html>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/alabama/marshall-county-discuss

Bordering counties — cottage food law

Regulation	Marshall County	Etowah County	Cullman County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction, but county health approval process may review kitchen conditions.	No specific state pet restriction, but standard sanitation practices apply.	No specific state-level pet exclusion requirement in Alabama cottage food law, but good sanitary practices expected.
INSPECTION REQUIRED	Upon-complaint	Yes	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales only. In-state online sales and shipping allowed per 2021 amendment. Home pickup, farmers markets, and events permitted.	Direct-to-consumer sales only. No wholesale or indirect sales. Online and in-state shipping permitted. Out-of-state shipping prohibited.	Direct sales only within Alabama: in-person, phone orders, online sales with in-state delivery. Retail/wholesale not permitted.
HOME OCCUPATION PERMIT	Conditional	Conditional	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Alabama cottage food law (§22-20-5.1, 2021 amendment): no sales cap, direct sales only (no wholesale). Must complete state-approved food sa...	Alabama requires state-approved food safety course completion and approval from the local county health department before selling. Non-pote...	Must operate from home kitchen. Only non-potentially hazardous foods are allowed (no meat, poultry, fish). Must complete a state-approved f...
FOOD STORAGE	Non-potentially hazardous shelf-stable foods only; must prevent contamination.	Non-potentially hazardous foods only. Meat, poultry, fish, all perishable/temperature-controlled foods, low-acid canned goods, juices prohi...	No specific statutory storage requirements beyond general food safety practices.
POPULATION	97,923	103,348	88,284

State context — Alabama cottage food law

Marshall County's rules sit on top of Alabama's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Ala. Code §22-20-5.1

ANNUAL SALES CAP

—

REGISTRATION REQUIRED

Yes

FOOD HANDLER CERT

Yes (specific course)

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Indirect sales to grocery stores, restaurants, or wholesale are not permitted; producers may use an agent for delivery but cannot sell through retailers.

For the full state-level analysis including the verbatim statute text, see the [Alabama cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/alabama.

STATE-LEVEL REFERENCES

State statute: <https://alison.legislature.state.al.us/code-of-alabama>

State dept cottage food page: <https://www.alabamapublichealth.gov/foodsafety/cottage-food-law.html>

Forrager.com: <https://forrager.com/law/alabama/>

Questions about Marshall County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/alabama/marshall-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Marshall County, Alabama. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/alabama/marshall-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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