

COTTAGE FOOD LAW REPORT

Glenn County

California · Willows · FIPS 06021 · Population 28,304 ·
Crosodo Index #3133*

STATE BASELINE

Cal. Health & Safety Code §113758; CA tier: Good; CDPH cottage food operations program

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Good	Tiered (see notes)	MEDIUM	2026-05-06

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Glenn County, California — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

True

STATE SALES CAP

Tiered (see notes)

HOME OCCUPATION PERMIT?

True

ON-SITE / PORCH PICKUP?

True

INSPECTION

Class A: complaint-based only; Class B: annual inspection by county Environmental Health

PETS

No specific county rule; CDPH guidance recommends pets excluded from food prep area during production

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under California cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ California home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[California label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

CALIFORNIA: GLENN COUNTY

CROSODO INDEX #3133* · FIPS 06021 · Willows

Glenn County

Population 28,304 · State baseline: Cal. Health & Safety Code §113758; CA tier: Good; CDPH cottage food operations program · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

True

SEPARATE KITCHEN REQUIRED?

False

PETS ALLOWED?

No specific county rule; CDPH guidance recommends pets excluded from food prep area during production

HOME OCCUPATION PERMIT?

True (California state law (GOV §51035) preempts local zoning restrictions on cottage food operations. Glenn County Environmental Health processes CFO registrations (Class A) and permits (Class B). Agricultural Sacramento Valley county. Contact Glenn County Department of Planning and Public Works / Environmental Health for registration.)

ON-SITE / PORCH PICKUP?

True

INSPECTION REQUIRED?

Class A: complaint-based only; Class B: annual inspection by county Environmental Health (Class A - complaint only; Class B - routine annual inspection)

Home kitchen rules

HOME KITCHEN ALLOWED

True

SEPARATE DEDICATED KITCHEN

False

PET RESTRICTIONS

No specific county rule; CDPH guidance recommends pets excluded from food prep area during production

WATER SUPPLY

Potable water required; private well users must have water tested regularly by state-certified lab

HANDWASHING

Required per Cal. Health & Safety Code §113758 and CDPH cottage food guidance

FOOD STORAGE

Standard food safety storage per CDPH approved foods list; all products must be non-potentially hazardous

Inspection & permitting

INSPECTION REQUIRED

Class A: complaint-based only; Class B: annual inspection by county Environmental Health — Class A - complaint only; Class B - routine annual inspection

HOME OCCUPATION PERMIT

True — California state law (GOV §51035) preempts local zoning restrictions on cottage food operations. Glenn County Environmental Health processes CFO registrations (Class A) and permits (Class B). Agricultural Sacramento Valley county. Contact Glenn County Department of Planning and Public Works / Environmental Health for registration.

LOCAL BUSINESS LICENSE

County unincorporated areas generally do not require a county business license; City of Willows may require city business license

Customer-facing rules

ON-SITE CUSTOMER PICKUP	True
ON-SITE SIGNAGE	No commercial signage per typical CA home occupation rules; state law preempts restrictions on cottage food sales
DELIVERY / PICKUP RULES	Direct sales and delivery within California only; no interstate sales per state law
MAX EMPLOYEES IN HOME	One non-family employee maximum per Cal. Health & Safety Code §113758

Relevant county code

Cal. Health & Safety Code §113758 (state CFO law); GOV §51035 (zoning preemption)

RESEARCH NOTES

No Glenn County-specific cottage food restrictions found beyond state baseline. Agricultural Sacramento Valley county with primary crops of rice, almonds, and olives. CFO registration/permit obtained through Glenn County Environmental Health. State law preempts local zoning restrictions on CFOs. Class A annual gross sales cap ~\$86,206 (2025, CPI-adjusted); Class B ~\$172,411.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.countyofglenn.net/dept/public-health>

<https://www.countyofglenn.net/dept/planning-public-works>

<https://www.countyofglenn.net>

https://leginfo.legislature.ca.gov/faces/codes_displaySection.xhtml?lawCode=HSC§ionNum=113758

https://www.cdph.ca.gov/Programs/CEH/DFDCS/CDPH%20Document%20Library/FDB/FoodSafetyProgram/Cottage%20Food%20Operations/CFO_Faq.pdf

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/california/glenn-county-discuss

Bordering counties — cottage food law

Regulation	Glenn County	Colusa County	Lake County
HOME KITCHEN ALLOWED	True	True	Yes
SEPARATE DEDICATED KITCHEN	False	False	No
PETS ALLOWED	No specific county rule; CDPH guidance recommends pets excluded from food prep area during production	No specific county rule; CDPH guidance recommends pets excluded from food prep area during production	Not specified but standard sanitation expected
INSPECTION REQUIRED	Class A: complaint-based only; Class B: annual inspection by county Environmental Health	Class A: complaint-based only; Class B: annual inspection by county Environmental Health	Conditional
ON-SITE CUSTOMER PICKUP	True	True	Yes
ON-SITE SIGNAGE	No commercial signage per typical CA home occupation rules; state law preempts restrictions on cottage food sales	No commercial signage per typical CA home occupation rules; state law preempts restrictions on cottage food sales	Conditional
DELIVERY / PICKUP	Direct sales and delivery within California only; no interstate sales per state law	Direct sales and delivery within California only; no interstate sales per state law	Class A: direct sales from home or at community events within California. Class B: direct and indirect sales through retailers/restaurants ...
HOME OCCUPATION PERMIT	True	True	Yes
LOCAL BUSINESS LICENSE	County unincorporated areas generally do not require a county business license; City of Willows may require city business license	County unincorporated areas generally do not require a county business license; City of Colusa may require city business license for city-b...	Yes
RESTRICTIONS	—	—	Class A (direct sales only): annual self-certification registration with Lake County Environmental Health required. Class B (direct + indir...
FOOD STORAGE	Standard food safety storage per CDPH approved foods list; all products must be non-potentially hazardous	Standard food safety storage per CDPH approved foods list; all products must be non-potentially hazardous	Shelf-stable non-PHF products; no acidified or low-acid canned foods
POPULATION	28,657	21,811	68,024

State context — California cottage food law

Glenn County's rules sit on top of California's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Cal. Health & Safety Code §113758

ANNUAL SALES CAP

Tiered (see notes)

REGISTRATION REQUIRED

Yes

FOOD HANDLER CERT

Yes (specific course)

KITCHEN INSPECTION

No

DIRECT SALES ONLY

No

INDIRECT SALES

Limited (see notes) — Class B permit holders may sell indirectly through retail stores and restaurants statewide; Class A registrants are limited to direct sales only and may not sell through any retail or wholesale venue.

For the full state-level analysis including the verbatim statute text, see the **California cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/california.

STATE-LEVEL REFERENCES

State statute: https://leginfo.ca.gov/faces/codes_displaySection.xhtml?lawCode=HSC§ionNum=113758

State dept cottage food page: https://www.cdph.ca.gov/Programs/CEH/DFDCS/CDPH%20Document%20Library/FDB/FoodSafetyProgram/Cottage%20Food%20Operations/CFO_Faq.pdf

Forrager.com: <https://forrager.com/law/california/>

Questions about Glenn County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/california/glenn-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Glenn County, California. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/california/glenn-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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