

COTTAGE FOOD LAW REPORT

Collier County

Florida · Naples · FIPS 12021 · Population 380,221 · Crosodo
Index #1193*

STATE BASELINE	STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Fla. Stat. \$500.80	Great	250000	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Collier County, Florida — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

250000

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

No specific state restriction.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Florida cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Florida home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Florida label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

FLORIDA: COLLIER COUNTY

CROSODO INDEX #1193* · FIPS 12021 · Naples

Collier County

Population 380,221 · State baseline: Fla. Stat. §500.80 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Florida cottage food law (Fla. Stat. §500.80) requires no license, permit, or registration. No inspection required. Products must be non-TCS. Annual gross sales cap \$250,000. Required label including 'Made in a cottage food operation that is not subject to Florida's food safety regulations.' State preempts local regulation of cottage food. Collier County home occupation rules apply for zoning compliance.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction.

HOME OCCUPATION PERMIT?

Conditional (Collier County requires home occupation compliance and local business tax receipt for home-based businesses in residential zones. State preempts local restrictions on cottage food production/storage/sale, but local ordinances on traffic, parking, noise, signage, and hours still apply.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (State may inspect only upon consumer complaint per §500.80(7).)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Florida cottage food law (Fla. Stat. §500.80) requires no license, permit, or registration. No inspection required. Products must be non-TCS. Annual gross sales cap \$250,000. Required label including 'Made in a cottage food operation that is not subject to Florida's food safety regulations.' State preempts local regulation of cottage food. Collier County home occupation rules apply for zoning compliance.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific state restriction.

WATER SUPPLY

No specific state requirement.

HANDWASHING

No specific state requirement; standard food safety practices recommended.

FOOD STORAGE

Non-TCS shelf-stable products only.

Inspection & permitting

INSPECTION REQUIRED

Upon-complaint — State may inspect only upon consumer complaint per §500.80(7).

HOME OCCUPATION PERMIT

Conditional — Collier County requires home occupation compliance and local business tax receipt for home-based businesses in residential zones. State preempts local restrictions on cottage food production/storage/sale, but local ordinances on traffic, parking, noise, signage, and hours still apply.

LOCAL BUSINESS LICENSE

Yes

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Sales from home, farmers markets, flea markets, roadside stands, online/mail-order. No wholesale.
MAX EMPLOYEES IN HOME	Not specified in state law; local home occupation rules may restrict.

Relevant county code

Fla. Stat. §500.80; Collier County Code (home occupation and business tax receipt provisions).

RESEARCH NOTES

Florida state cottage food law is well-documented. Collier County is a high-income county (Naples/Marco Island area). Follows state baseline. \$250,000 cap. Strong state preemption. Business tax receipt required locally. Confidence medium: state law high-confidence; Collier County local rules not directly verified.

SOURCES VERIFIED AT RESEARCH TIME

<https://collier.floridahealth.gov>

<https://www.colliercountyfl.gov>

<https://ccmedia.fdacs.gov/content/download/70108/file/Cottage-Food-Operations.pdf>

<https://www.fdacs.gov/Business-Services/Food/Cottage-Foods>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/florida/collier-county-discuss

Bordering counties — cottage food law

Regulation	Collier County	Lee County	Broward County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction.	Not specified in state law; no contamination	State baseline applies
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Sales from home, farmers markets, flea markets, roadside stands, online/mail-order. No wholesale.	Home, online, mail-order, farmers markets, flea markets, roadside stands. Mail delivery permitted. No wholesale to restaurants or grocery s...	County code prohibits retail transactions at the home in unincorporated Broward. State law allows internet/mail order sales and event sales...
HOME OCCUPATION PERMIT	Conditional	Conditional	Varies by city
LOCAL BUSINESS LICENSE	Yes	Varies	Varies by city
RESTRICTIONS	Florida cottage food law (Fla. Stat. §500.80) requires no license, permit, or registration. No inspection required. Products must be non-TC...	Florida strong state preemption: local governments cannot restrict cottage food operations. Must be produced in operator's home kitchen onl...	Florida state law preempts local regulation of cottage food operations. In the Broward Municipal Services District (unincorporated Broward)...
FOOD STORAGE	Non-TCS shelf-stable products only.	Storage in single-family domestic residence only; no garage/shed/barn/outbuilding storage	Products may only be stored on cottage operation's premises (state baseline).
POPULATION	380,221	772,902	1,940,907

State context — Florida cottage food law

Collier County's rules sit on top of Florida's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Fla. Stat. §500.80	250000
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
Upon-complaint	No
INDIRECT SALES	
Limited (see notes) — Florida prohibits wholesale sales but allows online, mail-order, and in-person sales including delivery to consumers; state law preempts local restrictions on cottage food operations.	

For the full state-level analysis including the verbatim statute text, see the **Florida cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/florida.

STATE-LEVEL REFERENCES

State statute: http://www.leg.state.fl.us/statutes/index.cfm?App_mode=Display_Statute&URL=0500-0599/0500/Sections/0500.80.html

State dept cottage food page: <https://www.fdacs.gov/Business-Services/Food/Cottage-Foods>

Forrager.com: <https://forrager.com/law/florida/>

Questions about Collier County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/florida/collier-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Collier County, Florida. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/florida/collier-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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