

COTTAGE FOOD LAW REPORT

Escambia County

Florida · Pensacola · FIPS 12033 · Population 321,296 ·
Crosodo Index #1933*

STATE BASELINE

Fla. Stat. \$500.80; no registration or inspection required; \$250,000 annual sales cap; home kitchen allowed

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Great	250000	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Escambia County, Florida — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

250000

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

No specific state restriction; general sanitation applies

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Florida cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Florida home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Florida label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

FLORIDA: ESCAMBIA COUNTY

CROSODO INDEX #1933* · FIPS 12033 · Pensacola

Escambia County

Population 321,296 · State baseline: Fla. Stat. §500.80; no registration or inspection required; \$250,000 annual sales cap; home kitchen allowed · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Non-TCS foods only; labeling with disclaimer required; \$250,000 annual cap; no state license required)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction; general sanitation applies

HOME OCCUPATION PERMIT?

Varies (Escambia County and City of Pensacola may have home occupation zoning requirements. FL does not preempt local zoning. Operator should verify with local planning)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (FDACS or county health may investigate on complaint)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Non-TCS foods only; labeling with disclaimer required; \$250,000 annual cap; no state license required
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state restriction; general sanitation applies
WATER SUPPLY	Potable water required
HANDWASHING	Standard handwashing
FOOD STORAGE	Sanitary storage of non-TCS foods

Inspection & permitting

INSPECTION REQUIRED	Upon-complaint — FDACS or county health may investigate on complaint
HOME OCCUPATION PERMIT	Varies — Escambia County and City of Pensacola may have home occupation zoning requirements. FL does not preempt local zoning. Operator should verify with local planning
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct and limited indirect sales; online, farmers markets, and events permitted
MAX EMPLOYEES IN HOME	Not specified

Relevant county code

Not identified

RESEARCH NOTES

FL state law is very permissive. Escambia County has Florida Dept of Health county office (escambia.floridahealth.gov). No county-specific cottage food restrictions found beyond state baseline.

SOURCES VERIFIED AT RESEARCH TIME

<https://escambia.floridahealth.gov>

<https://www.myescambia.com>

<https://www.fdacs.gov/Business-Services/Food/Cottage-Foods>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/florida/escambia-county-discuss

Bordering counties — cottage food law

Regulation	Escambia County	Santa Rosa County	Baldwin County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction; general sanitation applies	No explicit state restriction; good manufacturing practices apply.	Not specified in state statute; kitchen must be clean for health dept approval
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Yes
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct and limited indirect sales; online, farmers markets, and events permitted	Online sales and mail-order delivery expressly permitted. Sales at farmers markets, home, and other direct venues allowed.	Direct sales only to consumers; online sales and in-state shipping allowed. No wholesale to retail establishments.
HOME OCCUPATION PERMIT	Varies	Conditional	Conditional
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Non-TCS foods only; labeling with disclaimer required; \$250,000 annual cap; no state license required	Non-TCS (non-time/temperature control for safety) foods only. Annual sales cap \$250,000. No wholesale. State preemption clause (§500.80(6))...	Must complete state-approved food safety course (e.g., Learn2Serve ~\$7, ACES course) before operating. Must get county health department ap...
FOOD STORAGE	Sanitary storage of non-TCS foods	Shelf-stable products stored in clean, dry conditions.	Non-TCS shelf-stable foods; acidified foods require pH testing; freeze-dried foods require water-activity testing
POPULATION	321,296	188,994	233,420

State context — Florida cottage food law

Escambia County's rules sit on top of Florida's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Fla. Stat. §500.80	250000
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
Upon-complaint	No
INDIRECT SALES	
Limited (see notes) — Florida prohibits wholesale sales but allows online, mail-order, and in-person sales including delivery to consumers; state law preempts local restrictions on cottage food operations.	

For the full state-level analysis including the verbatim statute text, see the **Florida cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/florida.

STATE-LEVEL REFERENCES

State statute: http://www.leg.state.fl.us/statutes/index.cfm?App_mode=Display_Statute&URL=0500-0599/0500/Sections/0500.80.html

State dept cottage food page: <https://www.fdacs.gov/Business-Services/Food/Cottage-Foods>

Forrager.com: <https://forrager.com/law/florida/>

Questions about Escambia County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/florida/escambia-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Escambia County, Florida. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/florida/escambia-county-discuss

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