

COTTAGE FOOD LAW REPORT

Johnson County

Kansas · Olathe · FIPS 20091 · Population 610,742 · Crosodo Index #1217*

STATE BASELINE

K.S.A. §65-657 (operative: K.S.A. §65-689(d)(4))

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Johnson County, Kansas — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

No specific state cottage food pet restriction; general sanitation good practices expected

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Kansas cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Kansas home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Kansas label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

KANSAS: JOHNSON COUNTY

CROSODO INDEX #1217* · FIPS 20091 · Olathe

Johnson County

Population 610,742 · State baseline: K.S.A. §65-657 (operative: K.S.A. §65-689(d)(4)) · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Almost all non-TCS foods allowed for direct-to-consumer sales. No state license, permit, registration, or food handler training required. No inspections. Some tested items (certain frostings, macarons, pecan pies, pepper jellies, mustards) may be allowed with prior product testing.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state cottage food pet restriction; general sanitation good practices expected

HOME OCCUPATION PERMIT?

Conditional (Kansas state law does NOT preempt local ordinances. Johnson County and its cities (Olathe, Overland Park, Leawood, etc.) may have home occupation permit requirements. Olathe and other Johnson County cities may require a home occupation permit for food production from a residential property. Johnson County has a food service permits program (via Wastewater/Environmental) but this appears to be for commercial establishments with grease traps, not cottage food. Contact local city zoning office for home occupation rules.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (No pre-operational inspection required; Kansas Dept of Agriculture may act upon consumer complaint)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Almost all non-TCS foods allowed for direct-to-consumer sales. No state license, permit, registration, or food handler training required. No inspections. Some tested items (certain frostings, macarons, pecan pies, pepper jellies, mustards) may be allowed with prior product testing.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state cottage food pet restriction; general sanitation good practices expected
WATER SUPPLY	No specific water testing requirement in state cottage food law
HANDWASHING	No specific requirement in state cottage food law
FOOD STORAGE	Standard home kitchen storage; safe handling practices

Inspection & permitting

INSPECTION REQUIRED	Upon-complaint — No pre-operational inspection required; Kansas Dept of Agriculture may act upon consumer complaint
HOME OCCUPATION PERMIT	Conditional — Kansas state law does NOT preempt local ordinances. Johnson County and its cities (Olathe, Overland Park, Leawood, etc.) may have home occupation permit requirements. Olathe and other Johnson County cities may require a home occupation permit for food production from a residential property. Johnson County has a food service permits program (via Wastewater/Environmental) but this appears to be for commercial establishments with grease traps, not cottage food. Contact local city zoning office for home occupation rules.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales: farmers markets, roadside stands, home pickup and delivery, online within Kansas and across state lines (comply with receiving state rules). No retail store or restaurant sales. No annual sales cap.
MAX EMPLOYEES IN HOME	Not specified in state cottage food law

Relevant county code

K.S.A. §65-689(d)(4) (operative cottage food exemption); Kan. Admin. Regs. §4-28-33 (sanitation for exempt establishments). Local city zoning codes vary.

RESEARCH NOTES

Kansas is a Great-tier state: no license, no training, no inspection, no sales cap. Operative provision is K.S.A. §65-689(d)(4) (not §65-657 cited in input). Direct-to-consumer only; no retail/restaurant wholesale. Local ordinances NOT preempted by state law. Johnson County food service permits found are for commercial wastewater/grease traps — not applicable to cottage food. City-level home occupation permit requirements in Olathe, Overland Park, etc. not confirmed from specific ordinance text. Confidence medium: state law confirmed; local city-level zoning rules not retrieved.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.jocogov.org>

<https://ij.org/issues/economic-liberty/homemade-food-seller/kansas/>

<https://www.jocogov.org/item/service-listing/food-service-permits>

<https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/kansas/johnson-county-discuss

Bordering counties — cottage food law

Regulation	Johnson County	Wyandotte County	Douglas County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state cottage food pet restriction; general sanitation good practices expected	No explicit state restriction; sanitation rules apply per Kan. Admin. Regs. §4-28-33.	No specific state restriction; standard food safety sanitation practices apply.
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Yes
ON-SITE SIGNAGE	Conditional	No	Conditional
DELIVERY / PICKUP	Direct sales: farmers markets, roadside stands, home pickup and delivery, online within Kansas and across state lines (comply with receivin...	Direct sales from home, farmers markets, online with delivery. Out-of-state sales with additional requirements.	Kansas allows direct sales only: home, farmers markets, events, online. No wholesale or retail store sales. Out-of-state sales allowed with...
HOME OCCUPATION PERMIT	Conditional	Yes	Conditional
LOCAL BUSINESS LICENSE	Varies	Yes	Yes
RESTRICTIONS	Almost all non-TCS foods allowed for direct-to-consumer sales. No state license, permit, registration, or food handler training required. N...	No registration, no inspection required. Direct sales only. Non-TCS foods. No acidified foods without testing. No cap. Out-of-state sales w...	Kansas allows nearly all non-TCS foods for direct consumer sales without registration or inspection. Douglas County (Lawrence) has home-bas...
FOOD STORAGE	Standard home kitchen storage; safe handling practices	Shelf-stable products stored in sanitary conditions.	Non-TCS shelf-stable products. Acidified foods (pickles, salsas), most perishable baked goods, low-acid canned foods, kombucha, and meat je...
POPULATION	610,742	167,989	119,094

State context — Kansas cottage food law

Johnson County's rules sit on top of Kansas's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
K.S.A. §65-657	—
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
Upon-complaint	Yes
INDIRECT SALES	
No — Indirect sales to restaurants, retail stores, or wholesale are not allowed under the exemption; producers needing wholesale or retail channels must obtain a KDA food processing license.	

For the full state-level analysis including the verbatim statute text, see the **Kansas cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/kansas.

STATE-LEVEL REFERENCES

State statute: https://www.ksrevisor.org/statutes/chapters/ch65/065_006_0057.html

State dept cottage food page: <https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Forrager.com: <https://forrager.com/law/kansas/>

Questions about Johnson County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/kansas/johnson-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Johnson County, Kansas. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/kansas/johnson-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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