

COTTAGE FOOD LAW REPORT

Osage County

Kansas · Lyndon · FIPS 20139 · Population 15,949 · Crosodo
Index #1884*

STATE BASELINE	STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
K.S.A. §65-657	Great	—	MEDIUM	2026-05-06

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Osage County, Kansas — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

Not specified in state law

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Kansas cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Kansas home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Kansas label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

KANSAS: OSAGE COUNTY

CROSODO INDEX #1884* · FIPS 20139 · Lyndon

Osage County

Population 15,949 · State baseline: K.S.A. §65-657 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and events. No state registration required for most cottage foods.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified in state law

HOME OCCUPATION PERMIT?

Varies (Osage County Planning & Zoning administers unincorporated county zoning. Home occupation permit likely required in residential zoning districts. Contact Osage County for specific requirements. City of Lyndon has separate jurisdiction within city limits.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (Consumer complaint or illness investigation)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and events. No state registration required for most cottage foods.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Not specified in state law
WATER SUPPLY	Standard residential water supply
HANDWASHING	Good sanitation practices required
FOOD STORAGE	Appropriate storage to maintain product safety

Inspection & permitting

INSPECTION REQUIRED	Upon-complaint — Consumer complaint or illness investigation
HOME OCCUPATION PERMIT	Varies — Osage County Planning & Zoning administers unincorporated county zoning. Home occupation permit likely required in residential zoning districts. Contact Osage County for specific requirements. City of Lyndon has separate jurisdiction within city limits.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct delivery to consumer permitted in-state
MAX EMPLOYEES IN HOME	Not specified at county level

Relevant county code

Osage County zoning regulations

RESEARCH NOTES

Kansas Great-tier state. Osage County is a small east-central Kansas county (pop. ~15,949). No county-specific cottage food or home occupation ordinance found. State cottage food law (K.S.A. §65-657) is primary framework.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.osagecountyks.org>

<https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/kansas/osage-county-discuss

Bordering counties — cottage food law

Regulation	Osage County	Coffey County	Franklin County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified in state law	No specific pet restriction in state cottage food law; good sanitary practices required.	No specific pet restriction in state cottage food law; good sanitary practices required.
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct delivery to consumer permitted in-state	Direct-to-consumer only. Sales allowed at home, farmers markets, events, roadside stands, online with delivery within Kansas. No wholesale ...	Direct-to-consumer only. Sales allowed at home, farmers markets, events, roadside stands, online with delivery within Kansas. No wholesale ...
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	No sales cap. No food handler cert required. Direct-to-consumer sales only; allowed at farm, farmers market, roadside stand, home, and even...	Kansas exempts non-TCS (shelf-stable) homemade foods sold direct-to-consumer from food establishment licensing requirements (K.S.A. §65-689...	Kansas exempts non-TCS (shelf-stable) homemade foods sold direct-to-consumer from food establishment licensing requirements (K.S.A. §65-689...
FOOD STORAGE	Appropriate storage to maintain product safety	Non-TCS (shelf-stable) foods only; no refrigeration-required products.	Non-TCS (shelf-stable) foods only; no refrigeration-required products.
POPULATION	15,949	8,334	25,968

State context — Kansas cottage food law

Osage County's rules sit on top of Kansas's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

K.S.A. §65-657

ANNUAL SALES CAP

—

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

Upon-complaint

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Indirect sales to restaurants, retail stores, or wholesale are not allowed under the exemption; producers needing wholesale or retail channels must obtain a KDA food processing license.

For the full state-level analysis including the verbatim statute text, see the **Kansas cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/kansas.

STATE-LEVEL REFERENCES

State statute: https://www.ksrevisor.org/statutes/chapters/ch65/065_006_0057.html

State dept cottage food page: <https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Forrager.com: <https://forrager.com/law/kansas/>

Questions about Osage County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/kansas/osage-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Osage County, Kansas. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/kansas/osage-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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