

COTTAGE FOOD LAW REPORT

Saline County

Kansas · Salina · FIPS 20169 · Population 54,160 · Crosodo Index #1979*

STATE BASELINE

K.S.A. §65-689(d)(4) (operative cottage food exemption); Kan. Admin. Regs. §4-28-33

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Great	—	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Saline County, Kansas — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

No specific KS state or Saline County restriction.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Kansas cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Kansas home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Kansas label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

KANSAS: SALINE COUNTY

CROSODO INDEX #1979* · FIPS 20169 · Salina

Saline County

Population 54,160 · State baseline: K.S.A. §65-689(d)(4) (operative cottage food exemption); Kan. Admin. Regs. §4-28-33 · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY**HOME KITCHEN ALLOWED?**

Yes (Almost all non-TCS foods allowed with direct-to-consumer sales. No registration, inspection, or sales cap. Some perishable foods allowed with restrictions (ready-to-eat items at events up to 6 times/year; certain TCS products up to 6 days/year without license). Out-of-state sales allowed with additional requirements.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific KS state or Saline County restriction.

HOME OCCUPATION PERMIT?

Varies (Saline County includes Salina, a mid-sized city. City of Salina may require a local home occupation permit or business license. No specific Saline County cottage food ordinance identified. Contact Saline County/City of Salina government.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (Kansas Dept. of Agriculture may investigate on complaint. No routine inspections.)

Home kitchen rules**HOME KITCHEN ALLOWED**

Yes — Almost all non-TCS foods allowed with direct-to-consumer sales. No registration, inspection, or sales cap. Some perishable foods allowed with restrictions (ready-to-eat items at events up to 6 times/year; certain TCS products up to 6 days/year without license). Out-of-state sales allowed with additional requirements.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific KS state or Saline County restriction.

WATER SUPPLY

No specific requirement; standard sanitation per Kan. Admin. Regs. §4-28-33.

HANDWASHING

Standard sanitation requirements per Kan. Admin. Regs. §4-28-33.

FOOD STORAGE

Non-TCS products primarily. Acidified foods, pickles, salsas, and ketchup prohibited. Some lab-tested items (certain frostings, macarons, pecan pies, pepper jellies, mustards) may be allowed with prior product testing.

Inspection & permitting**INSPECTION REQUIRED**

Upon-complaint — Kansas Dept. of Agriculture may investigate on complaint. No routine inspections.

HOME OCCUPATION PERMIT

Varies — Saline County includes Salina, a mid-sized city. City of Salina may require a local home occupation permit or business license. No specific Saline County cottage food ordinance identified. Contact Saline County/City of Salina government.

LOCAL BUSINESS LICENSE

Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct to consumer anywhere. Out-of-state sales allowed with additional requirements (per KSU Extension MF3138 guide). No indirect/wholesale sales.
MAX EMPLOYEES IN HOME	Not specified in KS statute.

Relevant county code

K.S.A. §65-689(d)(4); Kan. Admin. Regs. §4-28-33; no Saline County-specific ordinance identified

RESEARCH NOTES

Saline County (Salina) is a mid-sized county in central Kansas. Kansas is notably permissive: no cap, no registration, no inspection, out-of-state sales allowed. The operative section is K.S.A. §65-689(d)(4), not §65-657 as listed in the input (§65-657 is the unlawful acts general provision). KDA state URL may return 404. Acidified foods excluded.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.saline.org>

<https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

https://www.ksrevisor.org/statutes/chapters/ch65/065_006_0057.html

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/kansas/saline-county-discuss

Bordering counties — cottage food law

Regulation	Saline County	Dickinson County	Ellsworth County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific KS state or Saline County restriction.	No specific pet restriction in state cottage food law; good sanitary practices required.	No specific pet restriction in state cottage food law; good sanitary practices required.
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct to consumer anywhere. Out-of-state sales allowed with additional requirements (per KSU Extension MF3138 guide). No indirect/wholesale...	Direct-to-consumer only. Sales allowed at home, farmers markets, events, roadside stands, online with delivery within Kansas. No wholesale ...	Direct-to-consumer only. Sales allowed at home, farmers markets, events, roadside stands, online with delivery within Kansas. No wholesale ...
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Almost all non-TCS foods allowed with direct-to-consumer sales. No registration, inspection, or sales cap. Some perishable foods allowed wi...	Kansas exempts non-TCS (shelf-stable) homemade foods sold direct-to-consumer from food establishment licensing requirements (K.S.A. §65-689...	Kansas exempts non-TCS (shelf-stable) homemade foods sold direct-to-consumer from food establishment licensing requirements (K.S.A. §65-689...
FOOD STORAGE	Non-TCS products primarily. Acidified foods, pickles, salsas, and ketchup prohibited. Some lab-tested items (certain frostings, macarons, p...	Non-TCS (shelf-stable) foods only; no refrigeration-required products.	Non-TCS (shelf-stable) foods only; no refrigeration-required products.
POPULATION	54,160	18,492	6,374

State context — Kansas cottage food law

Saline County's rules sit on top of Kansas's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
K.S.A. §65-657	—
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
Upon-complaint	Yes
INDIRECT SALES	
No — Indirect sales to restaurants, retail stores, or wholesale are not allowed under the exemption; producers needing wholesale or retail channels must obtain a KDA food processing license.	

For the full state-level analysis including the verbatim statute text, see the **Kansas cottage food law report** on Crosodo, or open the live guide: crosodo.com/states/kansas.

STATE-LEVEL REFERENCES

State statute: https://www.ksrevisor.org/statutes/chapters/ch65/065_006_0057.html

State dept cottage food page: <https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Forrager.com: <https://forrager.com/law/kansas/>

Questions about Saline County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/kansas/saline-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Saline County, Kansas. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/kansas/saline-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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