

COTTAGE FOOD LAW REPORT

De Soto Parish

Louisiana · Mansfield · FIPS 22031 · Population 27,274 ·
Crosodo Index #2079*

STATE BASELINE

La. R.S. §40:4.13 / §40:4.9

STATE TIER

Okay

ANNUAL SALES CAP (STATE)

30000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-06

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

De Soto Parish, Louisiana — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

30000

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

Pets must be excluded from food preparation areas

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Louisiana cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Louisiana home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Louisiana label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

LOUISIANA: DE SOTO PARISH

CROSODO INDEX #2079* · FIPS 22031 · Mansfield

De Soto Parish

Population 27,274 · State baseline: La. R.S. §40:4.13 / §40:4.9 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Annual sales cap \$30,000. No license, permit, or registration required (only sales tax certificates from LA Dept of Revenue and local parish tax authority). No food handler cert required. No kitchen inspection required. Direct-to-consumer and limited retail/wholesale allowed. Big Four (breads, cakes, cookies, pies) are direct-to-consumer only. Other low-risk foods may be sold wholesale to restaurants/retail stores. Prohibited: meat/poultry/fish, fresh dairy, low-acid canned goods, fermented foods, cannabis-infused products. Cream/custard items must use pasteurized milk only.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Pets must be excluded from food preparation areas

HOME OCCUPATION PERMIT?

Varies (No parish-specific home occupation ordinance identified. Local ordinances are NOT preempted by state law. Parish may have home occupation zoning requirements. Sales tax certificate from parish tax authority required before selling.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspection; complaint-based enforcement possible)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Annual sales cap \$30,000. No license, permit, or registration required (only sales tax certificates from LA Dept of Revenue and local parish tax authority). No food handler cert required. No kitchen inspection required. Direct-to-consumer and limited retail/wholesale allowed. Big Four (breads, cakes, cookies, pies) are direct-to-consumer only. Other low-risk foods may be sold wholesale to restaurants/retail stores. Prohibited: meat/poultry/fish, fresh dairy, low-acid canned goods, fermented foods, cannabis-infused products. Cream/custard items must use pasteurized milk only.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Pets must be excluded from food preparation areas
WATER SUPPLY	Standard residential water supply
HANDWASHING	Good sanitation practices required; equipment sanitation requirements apply
FOOD STORAGE	Refrigeration at 45°F or below for perishable ingredients; appropriate storage for shelf-stable products

Inspection & permitting

INSPECTION REQUIRED	No — No routine inspection; complaint-based enforcement possible
HOME OCCUPATION PERMIT	Varies — No parish-specific home occupation ordinance identified. Local ordinances are NOT preempted by state law. Parish may have home occupation zoning requirements. Sales tax certificate from parish tax authority required before selling.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer (home, farmers markets, roadside stands, fairs, events, online within LA, mail within LA). Big Four direct-to-consumer only. Most other products may be sold wholesale to retail stores/restaurants within LA. No interstate shipping.
MAX EMPLOYEES IN HOME	No employees permitted; solo production only

Relevant county code

Not identified

RESEARCH NOTES

Louisiana Okay-tier state. \$30,000 annual cap. Local ordinances not preempted by state law. State law confirmed via IJ.org and LDH. Sales tax certificates required at state and parish level. No employees permitted for Big Four categories. No parish-specific cottage food overlay identified. Defaulted to state baseline.

SOURCES VERIFIED AT RESEARCH TIME

<https://ldh.la.gov/page/cottage-food-laws>

<https://ij.org/issues/economic-liberty/homemade-food-seller/louisiana/>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/louisiana/de-soto-parish-discuss

Bordering counties — cottage food law

Regulation	De Soto Parish	Natchitoches Parish	Red River Parish
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Pets must be excluded from food preparation areas	Pets must be excluded from food preparation areas.	Pets must be excluded from food preparation areas.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer (home, farmers markets, roadside stands, fairs, events, online within LA, mail within LA). Big Four direct-to-consumer o...	Indirect sales allowed for most low-risk foods. Direct sales permitted from home, farmers markets, events. No wholesaling to retail chains.	Indirect sales allowed for most low-risk foods. Direct sales permitted from home, farmers markets, events. No wholesaling to retail chains.
HOME OCCUPATION PERMIT	Varies	Yes	Varies
LOCAL BUSINESS LICENSE	Varies	Yes	Varies
RESTRICTIONS	Annual sales cap \$30,000. No license, permit, or registration required (only sales tax certificates from LA Dept of Revenue and local paris...	Annual gross sales capped at \$30,000. Sales of the four named baked goods categories (breads, cakes, cookies, pies) require: no employee as...	Annual gross sales capped at \$30,000. Sales of the four named baked goods categories (breads, cakes, cookies, pies) require: no employee as...
FOOD STORAGE	Refrigeration at 45°F or below for perishable ingredients; appropriate storage for shelf-stable products	Perishable ingredients must be refrigerated at 45°F or below. Finished shelf-stable products stored in food-safe containers.	Perishable ingredients must be refrigerated at 45°F or below. Finished shelf-stable products stored in food-safe containers.
POPULATION	26,821	37,478	7,631

State context — Louisiana cottage food law

De Soto Parish's rules sit on top of Louisiana's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
La. R.S. §40:4.13	30000
REGISTRATION REQUIRED	FOOD HANDLER CERT
No	No
KITCHEN INSPECTION	DIRECT SALES ONLY
No	No
INDIRECT SALES	
Limited (see notes) — Most low-risk foods may be sold indirectly (to restaurants, retail stores), but breads, cakes, cookies, and pies specifically may NOT be sold to any retail business or individual for resale — they are direct-to-consumer only.	

For the full state-level analysis including the verbatim statute text, see the [Louisiana cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/louisiana.

STATE-LEVEL REFERENCES

State statute: <https://www.legis.la.gov/Legis/Law.aspx?d=98863>

State dept cottage food page: <https://ldh.la.gov/page/cottage-food-laws>

Forrager.com: <https://forrager.com/law/louisiana/>

Questions about De Soto Parish? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/louisiana/de-soto-parish-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in De Soto Parish, Louisiana. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/louisiana/de-soto-parish-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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