

COTTAGE FOOD LAW REPORT

Ionia County

Michigan · Ionia · FIPS 26067 · Population 66,663 · Crosodo
Index #1028*

STATE BASELINE	STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
MCL §289.4102	Great	50000	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Ionia County, Michigan — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

50000

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

Not specified in state law

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Michigan cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Michigan home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Michigan label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MICHIGAN: IONIA COUNTY

CROSODO INDEX #1028* · FIPS 26067 · Ionia

Ionia County

Population 66,663 · State baseline: MCL §289.4102 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Annual sales cap \$50,000. No food handler cert required. No registration required. No inspection required. Direct-to-consumer sales only; no wholesale or consignment. MDARD-approved non-PHF foods only. No acidified foods, no fermented foods, no low-acid canned foods.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified in state law

HOME OCCUPATION PERMIT?

Varies (No county govt URL provided. Ionia County unincorporated areas follow county zoning. City of Ionia has its own zoning. No county-specific cottage food overlay identified.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspection; complaint-based possible)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Annual sales cap \$50,000. No food handler cert required. No registration required. No inspection required. Direct-to-consumer sales only; no wholesale or consignment. MDARD-approved non-PHF foods only. No acidified foods, no fermented foods, no low-acid canned foods.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Not specified in state law
WATER SUPPLY	Standard residential water supply
HANDWASHING	Good sanitation practices implied
FOOD STORAGE	Appropriate storage for non-PHF products

Inspection & permitting

INSPECTION REQUIRED	No — No routine inspection; complaint-based possible
HOME OCCUPATION PERMIT	Varies — No county govt URL provided. Ionia County unincorporated areas follow county zoning. City of Ionia has its own zoning. No county-specific cottage food overlay identified.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer only; no consignment or wholesale
MAX EMPLOYEES IN HOME	Not specified

Relevant county code

Not identified

RESEARCH NOTES

Michigan Great-tier state with \$50,000 cap. Ionia County is in west-central Michigan. No county-specific sources available. Pattern county.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.ioniacounty.gov>

<https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/michigan/ionia-county-discuss

Bordering counties — cottage food law

Regulation	Ionia County	Montcalm County	Barry County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified in state law	Not specified in state law	No state prohibition; pets should be excluded during production per good practice
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer only; no consignment or wholesale	Direct-to-consumer only; no consignment or wholesale	Direct sales only per state law; online/mail order allowed under 2025 amendment (effective March 2026). No wholesale or consignment.
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Annual sales cap \$50,000. No food handler cert required. No registration required. No inspection required. Direct-to-consumer sales only; n...	Annual sales cap \$50,000. No food handler cert required. No registration required. No inspection required. Direct-to-consumer sales only; n...	Michigan cottage food law allows home kitchen production of non-PHF foods. \$50,000 annual cap (raised 2025, effective March 2026). No regis...
FOOD STORAGE	Appropriate storage for non-PHF products	Appropriate storage for non-PHF products	Non-PHF shelf-stable foods; properly labeled and stored
POPULATION	66,663	66,901	62,581

State context — Michigan cottage food law

Ionia County's rules sit on top of Michigan's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

MCL §289.4102

ANNUAL SALES CAP

50000

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

For the full state-level analysis including the verbatim statute text, see the [Michigan cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/michigan.

STATE-LEVEL REFERENCES

State statute: <https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

State dept cottage food page: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Forrager.com: <https://forrager.com/law/michigan/>

Questions about Ionia County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/michigan/ionia-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Ionia County, Michigan. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/michigan/ionia-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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