

COTTAGE FOOD LAW REPORT

Otter Tail County

Minnesota · Fergus Falls · FIPS 27111 · Population 60,072 ·
Crosodo Index #1660*

STATE BASELINE

Minn. Stat. §28A.152

STATE TIER

Great

ANNUAL SALES CAP (STATE)

78000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Otter Tail County, Minnesota — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

78000

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Conditional

INSPECTION

No

PETS

No specific pet restriction in state cottage food law.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Minnesota cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Minnesota home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Minnesota label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MINNESOTA: OTTER TAIL COUNTY

CROSODO INDEX #1660* · FIPS 27111 · Fergus Falls

Otter Tail County

Population 60,072 · State baseline: Minn. Stat. §28A.152 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Minnesota cottage food registration required (\$30/year for Tier 2, or free Tier 1 training for under ~\$7,665/year). No inspection. Food handler certification required. \$78,000 annual cap (Tier 2, indexed for inflation, updated 2025). No kitchen inspection.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific pet restriction in state cottage food law.

HOME OCCUPATION PERMIT?

Varies (Otter Tail County and local municipalities may have home occupation zoning requirements. Operators should check with Otter Tail County Planning and Zoning.)

ON-SITE / PORCH PICKUP?

Conditional

INSPECTION REQUIRED?

No (No routine or complaint-only inspection specified for cottage food in Minn. Stat. §28A.152.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Minnesota cottage food registration required (\$30/year for Tier 2, or free Tier 1 training for under ~\$7,665/year). No inspection. Food handler certification required. \$78,000 annual cap (Tier 2, indexed for inflation, updated 2025). No kitchen inspection.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific pet restriction in state cottage food law.
WATER SUPPLY	No specific state cottage food water testing requirement.
HANDWASHING	No specific state cottage food handwashing mandate beyond food handler training.
FOOD STORAGE	Non-potentially hazardous, shelf-stable products required.

Inspection & permitting

INSPECTION REQUIRED	No — No routine or complaint-only inspection specified for cottage food in Minn. Stat. §28A.152.
HOME OCCUPATION PERMIT	Varies — Otter Tail County and local municipalities may have home occupation zoning requirements. Operators should check with Otter Tail County Planning and Zoning.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Conditional
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales to consumers. Farmers markets, home pickup, events. No wholesale to stores. Home-canned goods may not be sold outside Minnesota.
MAX EMPLOYEES IN HOME	Not specified in state statute.

Relevant county code

Otter Tail County zoning (home occupation provisions); no specific cottage food county code identified.

RESEARCH NOTES

No county-specific cottage food ordinance found for Otter Tail County. State baseline (Minn. Stat. §28A.152) applies. Minnesota has a two-tier system. The 2025 amendment raised the cap to \$78,000 (CPI-indexed from July 2025). Broad allowed food list including acidified foods, fermented foods, and juices. Otter Tail County is a large rural lake-area county in west-central MN.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

<https://www.revisor.mn.gov/statutes/cite/28A.152>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/minnesota/otter-tail-county-discuss

Bordering counties — cottage food law

Regulation	Otter Tail County	Clay County	Becker County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific pet restriction in state cottage food law.	No specific state prohibition; good manufacturing practice applies	No specific state cottage food pet restriction; good sanitation practices required.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Conditional	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales to consumers. Farmers markets, home pickup, events. No wholesale to stores. Home-canned goods may not be sold outside Minnesot...	Direct sales only; no wholesale or retail sales. Farmers markets, events, home, and online within Minnesota. Home-canned goods for direct M...	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Minnesota cottage food registration required (\$30/year for Tier 2, or free Tier 1 training for under ~\$7,665/year). No inspection. Food han...	Registration required with MDA. Two tiers: Tier 1 (up to ~\$7,665/year, free registration training); Tier 2 (up to \$78,000/year, \$50 trainin...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...
FOOD STORAGE	Non-potentially hazardous, shelf-stable products required.	Non-PHF foods and pH-tested acidified foods; proper storage required	Non-potentially hazardous foods only; no refrigeration required.
POPULATION	60,072	65,307	35,202

State context — Minnesota cottage food law

Otter Tail County's rules sit on top of Minnesota's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Minn. Stat. §28A.152	78000
REGISTRATION REQUIRED	FOOD HANDLER CERT
Yes	Yes
KITCHEN INSPECTION	DIRECT SALES ONLY
No	No
INDIRECT SALES	

No — Sales are limited to direct-to-consumer channels: community events, farmers markets, from the producer's home, online (in-state delivery by the producer personally or by mail/commercial delivery), and fundraising donations. Restaurants, retail stores, roadside stands, mail order wholesale, and catering are prohibited. All deliveries must be made by the producer personally unless shipped by mail or commercial delivery upon a prior online sale. Home-canned products in the pH/water-activity exemption category (Subd. 1(a)(2)) may not be sold outside of Minnesota.

For the full state-level analysis including the verbatim statute text, see the [Minnesota cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/minnesota.

STATE-LEVEL REFERENCES

State statute: <https://www.revisor.mn.gov/statutes/cite/28A.152>

State dept cottage food page: <https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Forrager.com: <https://forrager.com/law/minnesota/>

Questions about Otter Tail County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/minnesota/otter-tail-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Otter Tail County, Minnesota. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/minnesota/otter-tail-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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