

COTTAGE FOOD LAW REPORT

Winona County

Minnesota · Winona · FIPS 27169 · Population 49,792 ·
Crosodo Index #446*

STATE BASELINE

Minn. Stat. §28A.152

STATE TIER

Great

ANNUAL SALES CAP (STATE)

78000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Winona County, Minnesota — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

78000

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

Not specified in state cottage food law.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Minnesota cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Minnesota home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Minnesota label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MINNESOTA: WINONA COUNTY

CROSODO INDEX #446* · FIPS 27169 · Winona

Winona County

Population 49,792 · State baseline: Minn. Stat. §28A.152 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Non-potentially hazardous foods only. Annual sales cap \$78,000 (2025 amendment, CPI-indexed). Tier 1 (~\$7,665/year): free registration training only. Tier 2 (up to \$78,000): \$50 course (renewed every 3 years) and \$30 annual registration fee with MDA. Direct-to-consumer sales only within Minnesota (no wholesale to retail stores).)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified in state cottage food law.

HOME OCCUPATION PERMIT?

Conditional (Winona County has county government (winonacounty.gov listed in input). City of Winona and other municipalities may have home occupation permit requirements. Recommend verifying with Winona County Planning and Zoning and the City of Winona.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine kitchen inspection. MDA may investigate on complaint or suspected foodborne illness.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Non-potentially hazardous foods only. Annual sales cap \$78,000 (2025 amendment, CPI-indexed). Tier 1 (~\$7,665/year): free registration training only. Tier 2 (up to \$78,000): \$50 course (renewed every 3 years) and \$30 annual registration fee with MDA. Direct-to-consumer sales only within Minnesota (no wholesale to retail stores).
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Not specified in state cottage food law.
WATER SUPPLY	Not specified in state cottage food law.
HANDWASHING	Standard sanitation required per MDA training. No specific handwashing station requirement.
FOOD STORAGE	Products must be non-potentially hazardous and not require refrigeration.

Inspection & permitting

INSPECTION REQUIRED	No — No routine kitchen inspection. MDA may investigate on complaint or suspected foodborne illness.
HOME OCCUPATION PERMIT	Conditional — Winona County has county government (winonacounty.gov listed in input). City of Winona and other municipalities may have home occupation permit requirements. Recommend verifying with Winona County Planning and Zoning and the City of Winona.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer sales within Minnesota only. No indirect sales or retail. Home-canned goods sold in this category may not be sold outside Minnesota.
MAX EMPLOYEES IN HOME	Not specified in state cottage food law.

Relevant county code

Minn. Stat. §28A.152; 2025 amendment (2025 c 34 art 5); Winona County zoning code

RESEARCH NOTES

Minnesota's cottage food law was updated in 2025, raising the cap to \$78,000 (CPI-indexed). Two-tier training/fee system. Winona County has a county government website. No Winona County-specific cottage food ordinances found. City of Winona is a Mississippi River city with Winona State University.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.winonacounty.gov>

<https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

<https://www.revisor.mn.gov/statutes/cite/28A.152>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/minnesota/winona-county-discuss

Bordering counties — cottage food law

Regulation	Winona County	Olmsted County	Fillmore County
HOME KITCHEN ALLOWED	Yes	Conditional	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified in state cottage food law.	No specific state prohibition; standard food safety practices apply.	No specific state cottage food pet restriction; good sanitation practices required.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer sales within Minnesota only. No indirect sales or retail. Home-canned goods sold in this category may not be sold outsid...	Sales at farmers markets, roadside stands, on-farm, direct, online (in-state only), and certain retail channels. Direct sales and limited i...	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
HOME OCCUPATION PERMIT	Conditional	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Non-potentially hazardous foods only. Annual sales cap \$78,000 (2025 amendment, CPI-indexed). Tier 1 (~\$7,665/year): free registration trai...	Minnesota two-tier system: Tier 1 (up to ~\$7,665/year) requires free Cottage Food Producer Registration Training. Tier 2 (up to \$78,000/yea...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...
FOOD STORAGE	Products must be non-potentially hazardous and not require refrigeration.	Non-PHF products only; proper storage to prevent contamination required.	Non-potentially hazardous foods only; no refrigeration required.
POPULATION	49,792	162,307	21,251

State context — Minnesota cottage food law

Winona County's rules sit on top of Minnesota's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE	ANNUAL SALES CAP
Minn. Stat. §28A.152	78000
REGISTRATION REQUIRED	FOOD HANDLER CERT
Yes	Yes
KITCHEN INSPECTION	DIRECT SALES ONLY
No	No

INDIRECT SALES

No — Sales are limited to direct-to-consumer channels: community events, farmers markets, from the producer's home, online (in-state delivery by the producer personally or by mail/commercial delivery), and fundraising donations. Restaurants, retail stores, roadside stands, mail order wholesale, and catering are prohibited. All deliveries must be made by the producer personally unless shipped by mail or commercial delivery upon a prior online sale. Home-canned products in the pH/water-activity exemption category (Subd. 1(a)(2)) may not be sold outside of Minnesota.

For the full state-level analysis including the verbatim statute text, see the [Minnesota cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/minnesota.

STATE-LEVEL REFERENCES

State statute: <https://www.revisor.mn.gov/statutes/cite/28A.152>

State dept cottage food page: <https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Forrager.com: <https://forrager.com/law/minnesota/>

Questions about Winona County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/minnesota/winona-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Winona County, Minnesota. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/minnesota/winona-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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