

COTTAGE FOOD LAW REPORT

Franklin County

Missouri · Union · FIPS 29071 · Population 104,858 · Crosodo
Index #475*

STATE BASELINE

Mo. Rev. Stat. §196.298

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Franklin County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific state restriction.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: FRANKLIN COUNTY

CROSODO INDEX #475* · FIPS 29071 · Union

Franklin County

Population 104,858 · State baseline: Mo. Rev. Stat. §196.298 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, and dried herbs and herb mixes. No sales cap. No registration required. Direct-to-consumer at home and via online/in-state shipping permitted. Missouri prohibits local health departments from regulating cottage food.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction.

HOME OCCUPATION PERMIT?

Conditional (Union and other municipalities in Franklin County may have home occupation zoning requirements. No specific Franklin County cottage food ordinance identified.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspections. Missouri statute prohibits local health departments from regulating cottage food operations.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, and dried herbs and herb mixes. No sales cap. No registration required. Direct-to-consumer at home and via online/in-state shipping permitted. Missouri prohibits local health departments from regulating cottage food.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state restriction.
WATER SUPPLY	No specific state requirement beyond standard sanitation.
HANDWASHING	Standard handwashing practices required.
FOOD STORAGE	Only baked goods, canned jams/jellies, and dried herbs under §196.298. All other food types prohibited.

Inspection & permitting

INSPECTION REQUIRED	No — No routine inspections. Missouri statute prohibits local health departments from regulating cottage food operations.
HOME OCCUPATION PERMIT	Conditional — Union and other municipalities in Franklin County may have home occupation zoning requirements. No specific Franklin County cottage food ordinance identified.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer at home and via online/in-state shipping. Farmers markets, events, restaurants, retail stores, roadside stands prohibited under §196.298.
MAX EMPLOYEES IN HOME	Not specified in state statute.

Relevant county code

No specific Franklin County code section identified. State law governs: Mo. Rev. Stat. §196.298.

RESEARCH NOTES

Franklin County has no county URLs in the input. State baseline governs. Franklin County is in the St. Louis exurban area. No county-specific overrides found. Confidence medium.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.franklincounty.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/franklin-county-discuss

Bordering counties — cottage food law

Regulation	Franklin County	Jefferson County	St. Charles County
HOME KITCHEN ALLOWED	Yes	Yes	Conditional
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction.	No explicit state-level pet restriction for cottage food operations under Missouri law. Standard sanitation practices recommended.	No specific state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer at home and via online/in-state shipping. Farmers markets, events, restaurants, retail stores, roadside stands prohibite...	Missouri cottage food law allows direct-to-consumer sales from home, online (in-state shipping as of 2022 amendment, HB 1697), and at event...	Direct sales only from home under §196.298 (no farmers markets, events, restaurants, or retail stores). Online/in-state shipping permitted ...
HOME OCCUPATION PERMIT	Conditional	Yes	Yes
LOCAL BUSINESS LICENSE	Varies	Varies	Yes
RESTRICTIONS	Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned...	Missouri state law (§196.298) permits home kitchen production of nonperishable baked goods, canned jams/jellies, and dried herbs. Jefferson...	Missouri cottage food law (Mo. Rev. Stat. §196.298) allows nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pie...
FOOD STORAGE	Only baked goods, canned jams/jellies, and dried herbs under §196.298. All other food types prohibited.	Products must be properly stored to prevent contamination. No state-mandated specific storage requirements for cottage food.	Non-perishable baked goods, canned jams/jellies, dried herbs only. No TCS foods.
POPULATION	104,858	226,984	406,262

State context — Missouri cottage food law

Franklin County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

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REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Franklin County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/franklin-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Franklin County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/franklin-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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