

COTTAGE FOOD LAW REPORT

Greene County

Missouri · Springfield · FIPS 29077 · Population 299,188 ·
Crosodo Index #931*

STATE BASELINE

Mo. Rev. Stat. §196.298; no registration or inspection required; no sales cap; direct to consumer only; non-TCS foods

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Great	—	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Greene County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific state restriction; general sanitation applies

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: GREENE COUNTY

CROSODO INDEX #931* · FIPS 29077 · Springfield

Greene County

Population 299,188 · State baseline: Mo. Rev. Stat. §196.298; no registration or inspection required; no sales cap; direct to consumer only; non-TCS foods · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Non-TCS nonperishable baked goods, jams/jellies, and other non-potentially hazardous foods; direct to consumer only; no state license or inspection required; labeling required)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific state restriction; general sanitation applies

HOME OCCUPATION PERMIT?

Varies (MO does not preempt local zoning. City of Springfield and Greene County may have home occupation zoning requirements. Operator should verify with local planning department)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (Complaint-based possible)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Non-TCS nonperishable baked goods, jams/jellies, and other non-potentially hazardous foods; direct to consumer only; no state license or inspection required; labeling required
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific state restriction; general sanitation applies
WATER SUPPLY	Potable water at residence
HANDWASHING	Standard handwashing
FOOD STORAGE	Non-TCS foods stored in sanitary conditions

Inspection & permitting

INSPECTION REQUIRED	No — Complaint-based possible
HOME OCCUPATION PERMIT	Varies — MO does not preempt local zoning. City of Springfield and Greene County may have home occupation zoning requirements. Operator should verify with local planning department
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct to consumer only; farmers markets, events, roadside stands; no retail/wholesale
MAX EMPLOYEES IN HOME	Not specified

Relevant county code

Not identified

RESEARCH NOTES

MO cottage food law is permissive with no sales cap or registration. Greene County includes Springfield, MO's third-largest city. No county-specific overlay found.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.greenecountymo.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/greene-county-discuss

Bordering counties — cottage food law

Regulation	Greene County	Christian County	Dade County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction; general sanitation applies	Not specified in state law. Standard sanitary practices apply.	No explicit state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	No
DELIVERY / PICKUP	Direct to consumer only; farmers markets, events, roadside stands; no retail/wholesale	Direct sales from home, online sales with in-state delivery/shipping, and sales at locations the producer attends are all permitted. Retail...	Direct sales at home and in-state delivery. Farmers markets, online sales with in-state delivery allowed since 2022. No interstate sales.
HOME OCCUPATION PERMIT	Varies	Varies	Yes
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Non-TCS nonperishable baked goods, jams/jellies, and other non-potentially hazardous foods; direct to consumer only; no state license or in...	Production must occur at a home kitchen. Under §196.298, only nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixe...	Missouri Cottage Law is narrow: only nonperishable baked goods, canned jams/jellies, and dried herbs/mixes are permitted. All other foods r...
FOOD STORAGE	Non-TCS foods stored in sanitary conditions	No specific statutory storage requirements beyond standard food safety practices.	Shelf-stable storage for baked goods, jams, jellies, dried herbs.
POPULATION	299,188	89,568	7,598

State context — Missouri cottage food law

Greene County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

—

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Greene County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/greene-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Greene County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/greene-county-discuss

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