

COTTAGE FOOD LAW REPORT

Jackson County

Missouri · Kansas City · FIPS 29095 · Population 715,526 ·
Crosodo Index #465*

STATE BASELINE

Mo. Rev. Stat. §196.298 (cottage food: baked goods, jams/jellies, dried herbs only; direct to consumer); broader individual-stands law also available in some counties

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Great	—	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Jackson County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Conditional

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

Not specified; standard sanitation

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: JACKSON COUNTY

CROSODO INDEX #465* · FIPS 29095 · Kansas City

Jackson County

Population 715,526 · State baseline: Mo. Rev. Stat. §196.298 (cottage food: baked goods, jams/jellies, dried herbs only; direct to consumer); broader individual-stands law also available in some counties ·

MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Missouri's §196.298 limits cottage food to non-perishable baked goods, canned jams/jellies, and dried herbs. No registration, permit, or fee required. State law explicitly prohibits local health departments from regulating cottage food production (§196.298(3)(1)).)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified; standard sanitation

HOME OCCUPATION PERMIT?

Conditional (State preemption prevents local health department regulation. However, Kansas City and Jackson County may have home occupation permit requirements for the business activity itself (separate from food safety). Contact Kansas City Planning & Development or Jackson County Planning for applicable home occupation rules.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (State law prohibits local health departments from regulating cottage food production. No inspections.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Missouri's §196.298 limits cottage food to non-perishable baked goods, canned jams/jellies, and dried herbs. No registration, permit, or fee required. State law explicitly prohibits local health departments from regulating cottage food production (§196.298(3)(1)).
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Not specified; standard sanitation
WATER SUPPLY	Potable water; state baseline
HANDWASHING	No specific requirement under state cottage food law
FOOD STORAGE	Standard food storage practices

Inspection & permitting

INSPECTION REQUIRED	No — State law prohibits local health departments from regulating cottage food production. No inspections.
HOME OCCUPATION PERMIT	Conditional — State preemption prevents local health department regulation. However, Kansas City and Jackson County may have home occupation permit requirements for the business activity itself (separate from food safety). Contact Kansas City Planning & Development or Jackson County Planning for applicable home occupation rules.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer: home pickup, farmers markets, online with in-state delivery (2022 amendment). No wholesale, no events, no roadside stands under §196.298. Note: a separate Missouri individual-stands law may allow broader sales in some county areas.
MAX EMPLOYEES IN HOME	Unknown

Relevant county code

Mo. Rev. Stat. §196.298; Kansas City Municipal Code for home occupations

RESEARCH NOTES

Jackson County follows Missouri state baseline. State law explicitly prohibits local health departments from regulating cottage food production. Kansas City is the dominant municipality and straddles the Jackson/Clay county line. The 2022 HB 1697 amendment added online/in-state shipping. The narrow food scope (baked goods, jams/jellies, herbs only) is a significant Missouri limitation.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.jacksongov.org/health>

<https://www.jacksongov.org/planning>

<https://www.jacksongov.org>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/jackson-county-discuss

Bordering counties — cottage food law

Regulation	Jackson County	Clay County	Cass County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified; standard sanitation	Not specified in state statute; kitchen must be clean	No specific state restriction in the cottage food statute.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer: home pickup, farmers markets, online with in-state delivery (2022 amendment). No wholesale, no events, no roadside stan...	Direct sales only: home pickup, delivery, online/in-state shipping (as of 2022 HB 1697). No farmers markets, events, or restaurants under \$...	Direct-to-consumer at home and via online/in-state shipping permitted (2022 amendment). Farmers markets, events, restaurants, retail stores...
HOME OCCUPATION PERMIT	Conditional	Conditional	Conditional
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Missouri's §196.298 limits cottage food to non-perishable baked goods, canned jams/jellies, and dried herbs. No registration, permit, or fe...	Under §196.298: only nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams/jellies, and dried her...	Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned...
FOOD STORAGE	Standard food storage practices	Nonperishable shelf-stable foods only under primary statute; baked goods, jams/jellies, dried herbs	Only baked goods, canned jams/jellies, and dried herbs allowed. All other food types (candies, acidified foods, pickles, salsas, etc.) are ...
POPULATION	715,526	253,085	108,205

State context — Missouri cottage food law

Jackson County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

—

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Jackson County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/jackson-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Jackson County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/jackson-county-discuss

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