

COTTAGE FOOD LAW REPORT

Johnson County

Missouri · Warrensburg · FIPS 29101 · Population 54,025 ·
Crosodo Index #884*

STATE BASELINE

Mo. Rev. Stat. §196.298 (amended 2022 by HB 1697)

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Johnson County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific MO state or Johnson County rule.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: JOHNSON COUNTY

CROSODO INDEX #884* · FIPS 29101 · Warrensburg

Johnson County

Population 54,025 · State baseline: Mo. Rev. Stat. §196.298 (amended 2022 by HB 1697) · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Allowed foods: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, dried herbs and herb mixes. No sales cap. Direct sales only. Online/in-state shipping permitted since 2022. Local health departments prohibited from regulating.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific MO state or Johnson County rule.

HOME OCCUPATION PERMIT?

Varies (Johnson County includes Warrensburg (home of University of Central Missouri). No specific county cottage food zoning ordinance identified. Contact Johnson County government in Warrensburg.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (MO statute prohibits local health departments from regulating cottage food production.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Allowed foods: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, dried herbs and herb mixes. No sales cap. Direct sales only. Online/in-state shipping permitted since 2022. Local health departments prohibited from regulating.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific MO state or Johnson County rule.
WATER SUPPLY	No specific requirement.
HANDWASHING	No formal requirement.
FOOD STORAGE	Nonperishable products only. Proper labeling required.

Inspection & permitting

INSPECTION REQUIRED	No — MO statute prohibits local health departments from regulating cottage food production.
HOME OCCUPATION PERMIT	Varies — Johnson County includes Warrensburg (home of University of Central Missouri). No specific county cottage food zoning ordinance identified. Contact Johnson County government in Warrensburg.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under §196.298 (separate individual-stands law may apply in some counties).
MAX EMPLOYEES IN HOME	Not specified in MO statute.

Relevant county code

Mo. Rev. Stat. §196.298; no Johnson County-specific ordinance identified

RESEARCH NOTES

Johnson County (Warrensburg) is home to the University of Central Missouri. No county-specific cottage food rules found. MO state baseline: limited food scope but no sales cap and explicit prohibition on local health department regulation. The 2022 amendment added online/in-state shipping.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.johnsoncounty.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/johnson-county-discuss

Bordering counties — cottage food law

Regulation	Johnson County	Cass County	Jackson County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific MO state or Johnson County rule.	No specific state restriction in the cottage food statute.	Not specified; standard sanitation
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under §196.298 (separate individual-...	Direct-to-consumer at home and via online/in-state shipping permitted (2022 amendment). Farmers markets, events, restaurants, retail stores...	Direct-to-consumer: home pickup, farmers markets, online with in-state delivery (2022 amendment). No wholesale, no events, no roadside stan...
HOME OCCUPATION PERMIT	Varies	Conditional	Conditional
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Allowed foods: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, dried herbs and...	Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned...	Missouri's §196.298 limits cottage food to non-perishable baked goods, canned jams/jellies, and dried herbs. No registration, permit, or fe...
FOOD STORAGE	Nonperishable products only. Proper labeling required.	Only baked goods, canned jams/jellies, and dried herbs allowed. All other food types (candies, acidified foods, pickles, salsas, etc.) are ...	Standard food storage practices
POPULATION	54,025	108,205	715,526

State context — Missouri cottage food law

Johnson County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

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REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Johnson County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/johnson-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Johnson County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/johnson-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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