

COTTAGE FOOD LAW REPORT

Lincoln County

Missouri · Troy · FIPS 29113 · Population 60,172 · Crosodo
Index #1062*

STATE BASELINE

Mo. Rev. Stat. §196.298

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Lincoln County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific pet restriction in state cottage food law.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: LINCOLN COUNTY

CROSODO INDEX #1062* · FIPS 29113 · Troy

Lincoln County

Population 60,172 · State baseline: Mo. Rev. Stat. §196.298 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Missouri cottage food law (§196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registration, no inspection required. No sales cap. Direct sales only. Missouri expressly prohibits local health departments from regulating cottage food operations.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific pet restriction in state cottage food law.

HOME OCCUPATION PERMIT?

Varies (Lincoln County may have home occupation zoning requirements. Missouri prohibits local health department regulation of cottage food but general land-use zoning may still apply. Operators should check with Lincoln County Planning.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (Missouri expressly prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Missouri cottage food law (§196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registration, no inspection required. No sales cap. Direct sales only. Missouri expressly prohibits local health departments from regulating cottage food operations.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific pet restriction in state cottage food law.

WATER SUPPLY

No specific state cottage food water supply requirement.

HANDWASHING

No specific state cottage food handwashing mandate.

FOOD STORAGE

Products must be nonperishable; no specific storage mandate.

Inspection & permitting

INSPECTION REQUIRED

No — Missouri expressly prohibits local health departments from regulating cottage food operations (§196.298(3)(1)).

HOME OCCUPATION PERMIT

Varies — Lincoln County may have home occupation zoning requirements. Missouri prohibits local health department regulation of cottage food but general land-use zoning may still apply. Operators should check with Lincoln County Planning.

LOCAL BUSINESS LICENSE

Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales to consumers. Home pickup, farmers markets, events permitted. Online/in-state shipping also allowed per 2022 amendment (HB 1697). No wholesale, no restaurant/retail store sales under §196.298.
MAX EMPLOYEES IN HOME	Not specified in state statute.

Relevant county code

Lincoln County Zoning Code (home occupation provisions); no specific cottage food county code identified. Note: local health dept regulation prohibited by state law.

RESEARCH NOTES

No county-specific cottage food ordinance found for Lincoln County. State baseline (Mo. Rev. Stat. §196.298) applies. Missouri's limited food scope (baked goods, jams/jellies, dried herbs only) is the primary restriction, but the law is otherwise permissive. The 2022 HB 1697 amendment added online/in-state shipping. Missouri uniquely prohibits local health departments from regulating cottage food production.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.lincolncounty.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/lincoln-county-discuss

Bordering counties — cottage food law

Regulation	Lincoln County	St. Charles County	Montgomery County
HOME KITCHEN ALLOWED	Yes	Conditional	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific pet restriction in state cottage food law.	No specific state restriction; standard food safety practices apply.	No explicit state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	No
DELIVERY / PICKUP	Direct sales to consumers. Home pickup, farmers markets, events permitted. Online/in-state shipping also allowed per 2022 amendment (HB 169...	Direct sales only from home under \$196.298 (no farmers markets, events, restaurants, or retail stores). Online/in-state shipping permitted ...	Direct sales at home and in-state delivery. Farmers markets, online sales with in-state delivery allowed since 2022. No interstate sales.
HOME OCCUPATION PERMIT	Varies	Yes	Yes
LOCAL BUSINESS LICENSE	Varies	Yes	Varies
RESTRICTIONS	Missouri cottage food law (\$196.298) allows nonperishable baked goods, canned jams and jellies, and dried herbs/herb mixes only. No registr...	Missouri cottage food law (Mo. Rev. Stat. \$196.298) allows nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pie...	Missouri Cottage Law is narrow: only nonperishable baked goods, canned jams/jellies, and dried herbs/mixes are permitted. All other foods r...
FOOD STORAGE	Products must be nonperishable; no specific storage mandate.	Non-perishable baked goods, canned jams/jellies, dried herbs only. No TCS foods.	Shelf-stable storage for baked goods, jams, jellies, dried herbs.
POPULATION	60,172	406,262	11,421

State context — Missouri cottage food law

Lincoln County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

—

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Lincoln County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/lincoln-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Lincoln County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/lincoln-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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