

COTTAGE FOOD LAW REPORT

Pulaski County

Missouri · Waynesville · FIPS 29169 · Population 53,726 ·
Crosodo Index #888*

STATE BASELINE

Mo. Rev. Stat. §196.298 (amended 2022 by HB 1697)

STATE TIER

Great

ANNUAL SALES CAP (STATE)

—

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Pulaski County, Missouri — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

—

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific MO state or Pulaski County rule.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Missouri cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Missouri home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[Missouri label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

MISSOURI: PULASKI COUNTY

CROSODO INDEX #888* · FIPS 29169 · Waynesville

Pulaski County

Population 53,726 · State baseline: Mo. Rev. Stat. §196.298 (amended 2022 by HB 1697) · **MEDIUM****QUICK VIEW FOR BAKERS IN THIS COUNTY****HOME KITCHEN ALLOWED?**

Yes (Allowed foods: nonperishable baked goods, canned jams and jellies, dried herbs and herb mixes. No sales cap. Direct sales only. Online/in-state shipping permitted since 2022. Local health departments prohibited from regulating.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific MO state or Pulaski County rule.

HOME OCCUPATION PERMIT?

Varies (Pulaski County includes Waynesville (adjacent to Fort Leonard Wood military installation). Military community may have some local business provisions. No specific county cottage food ordinance identified. Contact Pulaski County government in Waynesville.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (MO statute prohibits local health departments from regulating cottage food production.)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Allowed foods: nonperishable baked goods, canned jams and jellies, dried herbs and herb mixes. No sales cap. Direct sales only. Online/in-state shipping permitted since 2022. Local health departments prohibited from regulating.
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	No specific MO state or Pulaski County rule.
WATER SUPPLY	No specific requirement.
HANDWASHING	No formal requirement.
FOOD STORAGE	Nonperishable products only. Proper labeling required.

Inspection & permitting

INSPECTION REQUIRED	No — MO statute prohibits local health departments from regulating cottage food production.
HOME OCCUPATION PERMIT	Varies — Pulaski County includes Waynesville (adjacent to Fort Leonard Wood military installation). Military community may have some local business provisions. No specific county cottage food ordinance identified. Contact Pulaski County government in Waynesville.
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under primary statute.
MAX EMPLOYEES IN HOME	Not specified in MO statute.

Relevant county code

Mo. Rev. Stat. §196.298; no Pulaski County-specific ordinance identified

RESEARCH NOTES

Pulaski County is a military county (Fort Leonard Wood). No county-specific cottage food rules found. MO state baseline applies: limited food scope (baked goods, jams/jellies, dried herbs) but no sales cap and no local health department regulation allowed.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.pulaskicounty.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/missouri/pulaski-county-discuss

Bordering counties — cottage food law

Regulation	Pulaski County	Camden County	Laclede County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific MO state or Pulaski County rule.	No explicit state-level pet restriction for cottage food operations under Missouri law. Standard sanitation practices recommended.	No explicit state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	No
DELIVERY / PICKUP	Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under primary statute.	Missouri cottage food law allows direct-to-consumer sales from home, online (in-state shipping as of 2022), and at events/farmers markets. ...	Direct sales at home and in-state delivery. Farmers markets, online sales with in-state delivery allowed since 2022. No interstate sales.
HOME OCCUPATION PERMIT	Varies	Varies	Yes
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Allowed foods: nonperishable baked goods, canned jams and jellies, dried herbs and herb mixes. No sales cap. Direct sales only. Online/in-s...	Missouri state law (§196.298) permits home kitchen production of nonperishable baked goods, canned jams and jellies, and dried herbs and he...	Missouri Cottage Law is narrow: only nonperishable baked goods, canned jams/ jellies, and dried herbs/mixes are permitted. All other foods r...
FOOD STORAGE	Nonperishable products only. Proper labeling required.	Products must be properly stored to prevent contamination. No state-mandated specific storage requirements for cottage food.	Shelf-stable storage for baked goods, jams, jellies, dried herbs.
POPULATION	53,726	43,227	36,060

State context — Missouri cottage food law

Pulaski County's rules sit on top of Missouri's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Mo. Rev. Stat. §196.298

ANNUAL SALES CAP

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REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

For the full state-level analysis including the verbatim statute text, see the [Missouri cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/missouri.

STATE-LEVEL REFERENCES

State statute: <https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

State dept cottage food page: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Forrager.com: <https://forrager.com/law/missouri/>

Questions about Pulaski County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/missouri/pulaski-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Pulaski County, Missouri. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/missouri/pulaski-county-discuss

Free ad space available

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