

COTTAGE FOOD LAW REPORT

Atlantic County

New Jersey · Mays Landing · FIPS 34001 · Population
274,339 · Crosodo Index #2793*

STATE BASELINE

N.J.A.C. 8:24-11 et seq.

STATE TIER

Poor

ANNUAL SALES CAP (STATE)

50000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Atlantic County, New Jersey — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

50000

HOME OCCUPATION PERMIT?

Yes

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

Upon-complaint

PETS

Not specified in state rules, but home kitchen must be sanitary

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under New Jersey cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ New Jersey home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[New Jersey label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

NEW JERSEY: ATLANTIC COUNTY

CROSODO INDEX #2793* · FIPS 34001 · Mays Landing

Atlantic County

Population 274,339 · State baseline: N.J.A.C. 8:24-11 et seq. · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Must obtain NJ DOH Cottage Food Operator permit (\$100 fee, 2-year validity). Must first obtain local zoning approval confirming home-based business is permitted in residential zone. Requires Food Protection Manager Certification (CFPM-level) and proof of water potability. \$50,000 annual gross sales cap. Atlantic City, Galloway, and Egg Harbor Township may have city-specific rules.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Not specified in state rules, but home kitchen must be sanitary

HOME OCCUPATION PERMIT?

Yes (Applicant must contact local municipal zoning board to confirm cottage food business is permitted in residential zone before NJ DOH will approve. Each municipality has its own zoning ordinance. Atlantic County unincorporated areas allow home occupations with conditions (must be secondary to residential use, no excessive traffic).)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

Upon-complaint (Complaint or suspected foodborne illness; no routine inspection prior to permit but state reviews application)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Must obtain NJ DOH Cottage Food Operator permit (\$100 fee, 2-year validity). Must first obtain local zoning approval confirming home-based business is permitted in residential zone. Requires Food Protection Manager Certification (CFPM-level) and proof of water potability. \$50,000 annual gross sales cap. Atlantic City, Galloway, and Egg Harbor Township may have city-specific rules.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

Not specified in state rules, but home kitchen must be sanitary

WATER SUPPLY

Proof of water potability required (well water test report or utility bill)

HANDWASHING

Standard food handler sanitation practices required

FOOD STORAGE

Standard non-TCS food storage; products must remain shelf-stable

Inspection & permitting

INSPECTION REQUIRED

Upon-complaint — Complaint or suspected foodborne illness; no routine inspection prior to permit but state reviews application

HOME OCCUPATION PERMIT

Yes — Applicant must contact local municipal zoning board to confirm cottage food business is permitted in residential zone before NJ DOH will approve. Each municipality has its own zoning ordinance. Atlantic County unincorporated areas allow home occupations with conditions (must be secondary to residential use, no excessive traffic).

LOCAL BUSINESS LICENSE

Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct-to-consumer sales allowed; may sell at NJ farmers markets and events (local health dept approval also required); no wholesale to retail/food establishments
MAX EMPLOYEES IN HOME	Not specified in state rules

Relevant county code

N.J.A.C. 8:24-11; local municipal zoning ordinances vary by municipality

RESEARCH NOTES

NJ has a state-level cottage food permit system under N.J.A.C. 8:24-11. Atlantic County itself does not administer the cottage food permit — it is issued by NJ DOH. However, local municipal zoning approval (within Atlantic County's municipalities) is required before the state will issue the permit. State law requires zoning board sign-off first. The \$50,000 annual sales cap applies statewide. CityRuleLookup confirms Atlantic County unincorporated areas allow home occupations. No county-specific ordinance found that modifies the state baseline. Confidence medium because no direct Atlantic County .gov ordinance text was retrieved.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.atlantic-county.org>

<https://www.nj.gov/health/cottagefood/rules-resources/faq/>

<https://www.nj.gov/health/cottagefood/apply-renew>

<https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/new-jersey/atlantic-county-discuss

Bordering counties — cottage food law

Regulation	Atlantic County	Gloucester County	Burlington County
HOME KITCHEN ALLOWED	Yes	Yes	Conditional
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified in state rules, but home kitchen must be sanitary	Pets excluded from production area	Not specified in state rule; standard food safety GMP applies.
INSPECTION REQUIRED	Upon-complaint	No	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer sales allowed; may sell at NJ farmers markets and events (local health dept approval also required); no wholesale to ret...	Direct to consumer only; no retail or wholesale; farmers markets and events allowed	Sales allowed from home, at farmers markets, and NJ events. Local health department approvals required for market/event sales. No sales out...
HOME OCCUPATION PERMIT	Yes	Varies	Conditional
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Must obtain NJ DOH Cottage Food Operator permit (\$100 fee, 2-year validity). Must first obtain local zoning approval confirming home-based ...	Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only	New Jersey requires a state Cottage Food Operator Permit (\$100 fee, valid 2 years) from NJ Department of Health. Applicant must: (1) first ...
FOOD STORAGE	Standard non-TCS food storage; products must remain shelf-stable	Non-TCS foods stored appropriately	Non-TCS shelf-stable food storage only. No TCS (refrigerated) foods permitted.
POPULATION	274,339	302,621	461,853

State context — New Jersey cottage food law

Atlantic County's rules sit on top of New Jersey's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

N.J.A.C. 8:24-11 et seq.

ANNUAL SALES CAP

50000

REGISTRATION REQUIRED

Yes

FOOD HANDLER CERT

Yes

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Cottage food products may only be delivered or relinquished at: the operator's home (not for onsite consumption), the consumer's NJ home, a NJ farmers market or other permitted NJ location. Products cannot be sold to wholesale establishments, retail food establishments, or shipped out of state. Online and phone order-taking is allowed as an ancillary activity, but physical delivery must occur in New Jersey person-to-person or at permitted locations. Charitable bake sales remain exempt under separate provisions.

For the full state-level analysis including the verbatim statute text, see the [New Jersey cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/new-jersey.

STATE-LEVEL REFERENCES

State statute: https://www.nj.gov/health/ceohs/documents/phfpp/njac8_24.pdf

State dept cottage food page: <https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Forrager.com: <https://forrager.com/law/new-jersey/>

Questions about Atlantic County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/new-jersey/atlantic-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Atlantic County, New Jersey. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/new-jersey/atlantic-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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