

COTTAGE FOOD LAW REPORT

Gloucester County

New Jersey · Woodbury · FIPS 34015 · Population 302,621 ·
Crosodo Index #2389*

STATE BASELINE

N.J.A.C. 8:24-11 et seq.; cottage food operator registration required; \$50,000 annual sales cap; food handler certificate required; direct sales only

STATE TIER	ANNUAL SALES CAP (STATE)	CONFIDENCE	LAST VERIFIED
Poor	50000	MEDIUM	2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Gloucester County, New Jersey — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

50000

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

Pets excluded from production area

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under New Jersey cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ New Jersey home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[New Jersey label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

NEW JERSEY: GLOUCESTER COUNTY

CROSODO INDEX #2389* · FIPS 34015 · Woodbury

Gloucester County

Population 302,621 · State baseline: N.J.A.C. 8:24-11 et seq.; cottage food operator registration required; \$50,000 annual sales cap; food handler certificate required; direct sales only · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

Pets excluded from production area

HOME OCCUPATION PERMIT?

Varies (NJ does not preempt local ordinances. Gloucester County municipalities may have home occupation permit requirements. Operator should verify with local municipality)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (Complaint-based possible)

Home kitchen rules

HOME KITCHEN ALLOWED	Yes — Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only
SEPARATE DEDICATED KITCHEN	No
PET RESTRICTIONS	Pets excluded from production area
WATER SUPPLY	Potable water required
HANDWASHING	Proper handwashing facility required
FOOD STORAGE	Non-TCS foods stored appropriately

Inspection & permitting

INSPECTION REQUIRED	No — Complaint-based possible
HOME OCCUPATION PERMIT	Varies — NJ does not preempt local ordinances. Gloucester County municipalities may have home occupation permit requirements. Operator should verify with local municipality
LOCAL BUSINESS LICENSE	Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct to consumer only; no retail or wholesale; farmers markets and events allowed
MAX EMPLOYEES IN HOME	Not specified

Relevant county code

Not identified

RESEARCH NOTES

Pattern-status county. Same NJ 'Poor' tier baseline applies. No Gloucester County-specific overlay found.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.gloucestercounty.gov>

<https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/new-jersey/gloucester-county-discuss

Bordering counties — cottage food law

Regulation	Gloucester County	Atlantic County	Camden County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Pets excluded from production area	Not specified in state rules, but home kitchen must be sanitary	No specific state cottage food pet restriction specified
INSPECTION REQUIRED	No	Upon-complaint	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct to consumer only; no retail or wholesale; farmers markets and events allowed	Direct-to-consumer sales allowed; may sell at NJ farmers markets and events (local health dept approval also required); no wholesale to ret...	Direct sales to consumers only. \$50,000 annual sales cap. Approved foods list only. Online sales and delivery within NJ. No wholesale.
HOME OCCUPATION PERMIT	Varies	Yes	Yes
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only	Must obtain NJ DOH Cottage Food Operator permit (\$100 fee, 2-year validity). Must first obtain local zoning approval confirming home-based ...	Must produce only non-TCS foods on state-approved list. Local zoning board approval required. \$100 permit fee. Food protection manager cert...
FOOD STORAGE	Non-TCS foods stored appropriately	Standard non-TCS food storage; products must remain shelf-stable	Non-TCS shelf-stable foods; standard kitchen storage
POPULATION	302,621	274,339	522,581

State context — New Jersey cottage food law

Gloucester County's rules sit on top of New Jersey's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

N.J.A.C. 8:24-11 et seq.

ANNUAL SALES CAP

50000

REGISTRATION REQUIRED

Yes

FOOD HANDLER CERT

Yes

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Cottage food products may only be delivered or relinquished at: the operator's home (not for onsite consumption), the consumer's NJ home, a NJ farmers market or other permitted NJ location. Products cannot be sold to wholesale establishments, retail food establishments, or shipped out of state. Online and phone order-taking is allowed as an ancillary activity, but physical delivery must occur in New Jersey person-to-person or at permitted locations. Charitable bake sales remain exempt under separate provisions.

For the full state-level analysis including the verbatim statute text, see the [New Jersey cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/new-jersey.

STATE-LEVEL REFERENCES

State statute: https://www.nj.gov/health/ceohs/documents/phfpp/njac8_24.pdf

State dept cottage food page: <https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Forrager.com: <https://forrager.com/law/new-jersey/>

Questions about Gloucester County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/new-jersey/gloucester-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Gloucester County, New Jersey. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/new-jersey/gloucester-county-discuss

Free ad space available

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