

COTTAGE FOOD LAW REPORT

Salem County

New Jersey · Salem · FIPS 34033 · Population 64,840 ·
Crosodo Index #2401*

STATE BASELINE

N.J.A.C. 8:24-11 et seq.

STATE TIER

Poor

ANNUAL SALES CAP (STATE)

50000

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Salem County, New Jersey — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

50000

HOME OCCUPATION PERMIT?

Yes

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific prohibition stated; kitchen inspection may assess condition

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under New Jersey cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ New Jersey home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

[Open the live county page →](#)

[New Jersey label one-pager →](#)

[Local notes & questions →](#)

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

NEW JERSEY: SALEM COUNTY

CROSODO INDEX #2401* · FIPS 34033 · Salem

Salem County

Population 64,840 · State baseline: N.J.A.C. 8:24-11 et seq. · **MEDIUM**

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (NJ cottage food program requires: (1) local zoning board approval confirming residential use permitted; (2) Food Protection Manager Certification (CFPM-level, not just food handler); (3) proof of water potability (well test or utility bill); (4) \$100 permit fee valid 2 years. Application review takes 12-16 weeks. Annual sales cap \$50,000.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific prohibition stated; kitchen inspection may assess condition

HOME OCCUPATION PERMIT?

Yes (Local zoning board approval confirming residential use is permitted is REQUIRED before obtaining NJ cottage food permit. Salem County municipalities each have zoning boards. Contact Salem County Department of Planning & Community Development at (856) 935-7510 ext. 8491.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (No routine inspection; health authority may enter upon complaint or suspected foodborne illness)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — NJ cottage food program requires: (1) local zoning board approval confirming residential use permitted; (2) Food Protection Manager Certification (CFPM-level, not just food handler); (3) proof of water potability (well test or utility bill); (4) \$100 permit fee valid 2 years. Application review takes 12-16 weeks. Annual sales cap \$50,000.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific prohibition stated; kitchen inspection may assess condition

WATER SUPPLY

Proof of water potability required (well water test or utility bill). Salem County has many rural areas with private wells.

HANDWASHING

Handwashing facilities assessed during permit process

FOOD STORAGE

Non-TCS foods only; \$50,000 annual cap applies

Inspection & permitting

INSPECTION REQUIRED

No — No routine inspection; health authority may enter upon complaint or suspected foodborne illness

HOME OCCUPATION PERMIT

Yes — Local zoning board approval confirming residential use is permitted is REQUIRED before obtaining NJ cottage food permit. Salem County municipalities each have zoning boards. Contact Salem County Department of Planning & Community Development at (856) 935-7510 ext. 8491.

LOCAL BUSINESS LICENSE

Yes

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales to consumers only; no wholesale or retail. No internet/mail order outside direct consumer transactions.
MAX EMPLOYEES IN HOME	No specific limit stated

Relevant county code

Local municipality zoning ordinance for residential use confirmation

RESEARCH NOTES

New Jersey has one of the most burdensome cottage food frameworks: CFPM cert (not just food handler), local zoning board approval required, \$100 biennial permit, 12-16 week review, \$50,000 cap, no wholesale. Salem County is southern NJ agricultural county. Local zoning board approval is a hard prerequisite unique to NJ. No Salem County-specific overrides found beyond statewide requirements. No county URLs in input.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.salemcounty.gov>

<https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

https://www.nj.gov/health/ceohs/documents/phfpp/njac8_24.pdf

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/new-jersey/salem-county-discuss

Bordering counties — cottage food law

Regulation	Salem County	Cumberland County	Gloucester County
HOME KITCHEN ALLOWED	Yes	Conditional	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific prohibition stated; kitchen inspection may assess condition	Pets must be excluded from food preparation areas per NJ cottage food permit requirements.	Pets excluded from production area
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales to consumers only; no wholesale or retail. No internet/mail order outside direct consumer transactions.	Direct-to-consumer sales only. No wholesale to food establishments. No out-of-state sales. NJ residents only.	Direct to consumer only; no retail or wholesale; farmers markets and events allowed
HOME OCCUPATION PERMIT	Yes	Yes	Varies
LOCAL BUSINESS LICENSE	Yes	Varies	Varies
RESTRICTIONS	NJ cottage food program requires: (1) local zoning board approval confirming residential use permitted; (2) Food Protection Manager Certifi...	New Jersey cottage food program is restrictive. Requirements include: (1) local zoning board approval confirming residential use is permitt...	Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only
FOOD STORAGE	Non-TCS foods only; \$50,000 annual cap applies	Non-TCS foods only. No wholesale sales. Annual gross sales may not exceed \$50,000.	Non-TCS foods stored appropriately
POPULATION	64,840	153,588	302,621

State context — New Jersey cottage food law

Salem County's rules sit on top of New Jersey's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

N.J.A.C. 8:24-11 et seq.

ANNUAL SALES CAP

50000

REGISTRATION REQUIRED

Yes

FOOD HANDLER CERT

Yes

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — Cottage food products may only be delivered or relinquished at: the operator's home (not for onsite consumption), the consumer's NJ home, a NJ farmers market or other permitted NJ location. Products cannot be sold to wholesale establishments, retail food establishments, or shipped out of state. Online and phone order-taking is allowed as an ancillary activity, but physical delivery must occur in New Jersey person-to-person or at permitted locations. Charitable bake sales remain exempt under separate provisions.

For the full state-level analysis including the verbatim statute text, see the [New Jersey cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/new-jersey.

STATE-LEVEL REFERENCES

State statute: https://www.nj.gov/health/ceohs/documents/phfpp/njac8_24.pdf

State dept cottage food page: <https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Forrager.com: <https://forrager.com/law/new-jersey/>

Questions about Salem County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/new-jersey/salem-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Salem County, New Jersey. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/new-jersey/salem-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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