

COTTAGE FOOD LAW REPORT

Campbell County

Virginia · Rustburg · FIPS 51031 · Population 55,518 · Crosodo Index #1654*

STATE BASELINE

Va. Code §3.2-5130

STATE TIER

Good

ANNUAL SALES CAP (STATE)

Tiered

CONFIDENCE

MEDIUM

LAST VERIFIED

2026-05-05

IMPORTANT — NOT LEGAL ADVICE

This report compiles publicly-available statutes, regulations, and county zoning rules into a research reference. It is **not legal advice** and is provided **without warranty** as to accuracy, completeness, or current applicability.

Cottage food law changes frequently. Counties may amend zoning, health departments may issue new permits, and state legislatures may update statutes after the publication date shown above.

Always verify rules directly with your state department of health/agriculture and your county health and planning offices before relying on them for any business or regulatory decision. Consult a licensed attorney for advice specific to your situation.

How to start — 60-second path

Campbell County, Virginia — permit, pickup, and label steps before the full county rules.

HOME KITCHEN ALLOWED?

Yes

STATE SALES CAP

Tiered

HOME OCCUPATION PERMIT?

Varies

ON-SITE / PORCH PICKUP?

Yes

INSPECTION

No

PETS

No specific VA state or Campbell County rule.

BEFORE YOU SELL FROM THIS ADDRESS

- ☐ **1. Menu** — Confirm each product under Virginia cottage food rules (county cannot expand a state ban).
- ☐ **2. Pickup & zoning** — Home occupation and porch pickup cells above; HOA/lease may still block customer traffic.
- ☐ **3. Local tax / license** — Business license or sales tax certificate if your city/parish requires it (common even with no state food permit).
- ☐ **4. Training** — Food handler or state registration before market day.
- ☐ **5. Labels** — Disclaimer, allergens, ingredients, net quantity, producer info.
- ☐ **6. Call if unclear** — County health and planning for your exact address.

LABEL FIELDS TO INCLUDE

- ☐ Product name · producer name · address (or allowed alternative)
- ☐ Ingredients by weight · major allergens · net weight/quantity
- ☐ Virginia home-kitchen disclaimer (see live label one-pager)

CONTINUE ONLINE

Open the live county page →

Virginia label one-pager →

Print labels for your first market →

Local notes & questions →

Planning path only — not legal advice. Rules change. Always verify with state and local offices before selling.

VIRGINIA: CAMPBELL COUNTY

CROSODO INDEX #1654* · FIPS 51031 · Rustburg

Campbell County

Population 55,518 · State baseline: Va. Code §3.2-5130 · MEDIUM

QUICK VIEW FOR BAKERS IN THIS COUNTY

HOME KITCHEN ALLOWED?

Yes (Non-TCS shelf-stable foods from private home. No registration, permit, or inspection. Direct sales only; no wholesale or retail resale. Allowed: candies, jams/jellies (not low-acid/acidified), dried fruits, dry herbs, dry seasonings, dry mixtures, nuts, vinegars, popcorn, baked goods, and more. Pickles/acidified vegetables (pH 4.6 or lower) subject to separate \$9,000 annual cap.)

SEPARATE KITCHEN REQUIRED?

No

PETS ALLOWED?

No specific VA state or Campbell County rule.

HOME OCCUPATION PERMIT?

Varies (Campbell County is adjacent to Lynchburg and may have home occupation zoning requirements for home-based businesses. No specific Campbell County cottage food ordinance identified. Contact Campbell County government in Rustburg.)

ON-SITE / PORCH PICKUP?

Yes

INSPECTION REQUIRED?

No (VDACS may inspect upon consumer complaint per Va. Code §3.2-5130(D).)

Home kitchen rules

HOME KITCHEN ALLOWED

Yes — Non-TCS shelf-stable foods from private home. No registration, permit, or inspection. Direct sales only; no wholesale or retail resale. Allowed: candies, jams/jellies (not low-acid/acidified), dried fruits, dry herbs, dry seasonings, dry mixtures, nuts, vinegars, popcorn, baked goods, and more. Pickles/acidified vegetables (pH 4.6 or lower) subject to separate \$9,000 annual cap.

SEPARATE DEDICATED KITCHEN

No

PET RESTRICTIONS

No specific VA state or Campbell County rule.

WATER SUPPLY

No specific requirement; primary residence kitchen.

HANDWASHING

No formal state requirement; standard practices.

FOOD STORAGE

Non-TCS shelf-stable products. Mandatory label: 'NOT FOR RESALE — PROCESSED AND PREPARED WITHOUT STATE INSPECTION'.

Inspection & permitting

INSPECTION REQUIRED

No — VDACS may inspect upon consumer complaint per Va. Code §3.2-5130(D).

HOME OCCUPATION PERMIT

Varies — Campbell County is adjacent to Lynchburg and may have home occupation zoning requirements for home-based businesses. No specific Campbell County cottage food ordinance identified. Contact Campbell County government in Rustburg.

LOCAL BUSINESS LICENSE

Varies

Customer-facing rules

ON-SITE CUSTOMER PICKUP	Yes
ON-SITE SIGNAGE	Conditional
DELIVERY / PICKUP RULES	Direct sales only to end consumers. No consignment or retail store sales. Products must carry required label language.
MAX EMPLOYEES IN HOME	Not specified in VA statute.

Relevant county code

Va. Code §3.2-5130; no Campbell County-specific ordinance identified

RESEARCH NOTES

Campbell County is a rural county surrounding Lynchburg in central Virginia. No county-specific cottage food rules found. Virginia's distinctive requirements include the mandatory label language 'NOT FOR RESALE — PROCESSED AND PREPARED WITHOUT STATE INSPECTION' and the extremely low \$9,000 cap for pickles/acidified vegetables (one of the lowest pickle-specific caps in the US). General non-acidified cottage foods have no stated dollar cap.

SOURCES VERIFIED AT RESEARCH TIME

<https://www.campbellcounty.gov>

<https://www.vdacs.virginia.gov/food-information-for-vendors-and-businesses-home-food-processors.shtml>

<https://law.lis.virginia.gov/vacode/3.2-5130/>

Questions about this county? Local notes and a place to leave a question: crosodo.com/nb/virginia/campbell-county-discuss

Campbell County and nearby places

Regulation	Campbell County	Pittsylvania County	Halifax County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific VA state or Campbell County rule.	No specific pet restriction in state cottage food law.	No specific state cottage food pet restriction.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales only to end consumers. No consignment or retail store sales. Products must carry required label language.	Direct sales only — no resale, no consignment, no retail food establishment sales. Home pickup, farmers markets, events, roadside stands, o...	Direct sales only at home, farmers markets, or temporary events (up to 14 consecutive days). No online ordering, no shipping, no wholesale.
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Likely
RESTRICTIONS	Non-TCS shelf-stable foods from private home. No registration, permit, or inspection. Direct sales only; no wholesale or retail resale. All...	Virginia allows non-TCS shelf-stable foods from private home. No registration or inspection required. No stated dollar cap for non-acidifie...	Virginia Home Kitchen Food Processing Exemption (Va. Code §3.2-5130) permits direct-to-consumer sale of non-TCS shelf-stable foods from a p...
FOOD STORAGE	Non-TCS shelf-stable products. Mandatory label: 'NOT FOR RESALE — PROCESSED AND PREPARED WITHOUT STATE INSPECTION'.	Products must be shelf-stable and non-TCS.	Non-TCS shelf-stable foods only.
POPULATION	55,518	60,541	34,013

State context — Virginia cottage food law

Campbell County's rules sit on top of Virginia's state cottage food framework. The state law sets the floor — counties can add but cannot remove protections.

STATUTE

Va. Code §3.2-5130 (HB 402 / 2026 c. 605)

ANNUAL SALES CAP

Tiered

REGISTRATION REQUIRED

No

FOOD HANDLER CERT

No

KITCHEN INSPECTION

No

DIRECT SALES ONLY

Yes

INDIRECT SALES

No — As amended by HB 402 (Acts of Assembly 2026 Ch. 605), effective July 1, 2026: exempt foods may be sold at any location, through the internet, or by phone to an individual in Virginia for their own consumption, and delivered in person, by mail, or by delivery service in Virginia. Still no resale, consignment, restaurants, retail food establishments, or out-of-state sales. Local zoning still applies. The VDACS home-food-processor FAQ PDF is stale (still says no online sales); the statute controls. <https://lis.virginia.gov/bill-details/2026/HB402>

For the full state-level analysis including the verbatim statute text, see the [Virginia cottage food law report](#) on Crosodo, or open the live guide: crosodo.com/states/virginia.

STATE-LEVEL REFERENCES

State statute: <https://law.lis.virginia.gov/vacode/title3.2/chapter51/section3.2-5130/>

State dept cottage food page: <https://www.vdacs.virginia.gov/food-information-for-vendors-and-businesses-home-food-processors.shtml>

Forrager.com: <https://forrager.com/law/virginia/>

Questions about Campbell County? Local notes and a place to leave a question are on Crosodo. We monitor new threads — start with zoning, permits, or porch pickup.

crosodo.com/nb/virginia/campbell-county-discuss

Classifieds

Resources for cottage food & home bakers · crosodo.com/advertise

NATIONAL

SUPPLIES

Advertise here — Supplies

Reach home bakers across the country. crosodo.com/advertise

COURSES

Advertise here — Courses

Reach home bakers across the country. crosodo.com/advertise

INSURANCE

Advertise here — Insurance

Reach home bakers across the country. crosodo.com/advertise

LOCAL

Advertise here

Reach home bakers in Campbell County, Virginia. Supply stores, farmers markets, kitchen rentals, and bakery services welcome.

crosodo.com/advertise

Your business here

Local cottage food listings, kitchen rentals, co-packer referrals, and community events — post yours on Crosodo.

crosodo.com/nb/virginia/campbell-county-discuss

Free ad space available

Let us know if you're a non-profit or community organization. Farmers markets, kitchen rentals, and cottage food events near you welcome.

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