

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Johnson County, Kansas?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT	HOME OCCUPATION	BUSINESS LICENSE	SALES CAP
No	Conditional	Varies	—

KANSAS RULES. OPEN THESE FIRST.

[Kansas permits PDF](#)[Kansas cottage food law page](#)[Kansas Department of Agriculture cottage food program](#)[Statute: K.S.A. §65-657](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Johnson County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Johnson County, Kansas. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

—

HOME OCCUPATION / ZONING

Conditional

LOCAL HEALTH

Upon-complaint

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

Kansas permits PDF →

<https://crosodo.com/reports/pdf/permits/kansas.pdf>

Kansas cottage food law page →

<https://crosodo.com/states/kansas>

Permit page for this place →

<https://crosodo.com/what-permits/kansas/johnson-county>

Johnson County cottage food law page →

<https://crosodo.com/states/kansas/johnson-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Kansas registration: No. Routine kitchen inspection: Upon-complaint. Indirect sales to restaurants, retail stores, or wholesale are not allowed under the exemption; producers needing wholesale or retail channels must obtain a KDA food processing license.

Kansas permits PDF: crosodo.com/reports/pdf/permits/kansas.pdf

State law page: crosodo.com/states/kansas

Kansas Department of Agriculture: <https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Statute: [K.S.A. §65-657](#)

Zoning / home occupation

Conditional. Kansas state law does NOT preempt local ordinances. Johnson County and its cities (Olathe, Overland Park, Leawood, etc.) may have home occupation permit requirements. Olathe and other Johnson County cities may require a home occupation permit for food production from a residential property. Johnson County has a food service permits program (via Wastewater/Environmental) but this appears to be for commercial establishments with grease traps, not cottage food. Contact local city zoning office for home occupation rules.

Health

Upon-complaint. No pre-operational inspection required; Kansas Dept of Agriculture may act upon consumer complaint

Business license

Varies

Pickup / delivery

Direct sales: farmers markets, roadside stands, home pickup and delivery, online within Kansas and across state lines (comply with receiving state rules). No retail store or restaurant sales. No annual sales cap.

If you rent a commissary kitchen

KDA licenses food establishments. Kansas cottage food is an exemption from a food-establishment license. Selling from a commissary typically requires a KDA food establishment or food processing license.

Official source: [KDA food safety and lodging](#)

Local health office we have on file: <https://www.jocogov.org>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.jocogov.org>

<https://ij.org/issues/economic-liberty/homemade-food-seller/kansas/>

<https://www.jocogov.org/item/service-listing/food-service-permits>

<https://agriculture.ks.gov/divisions-programs/dairy-food-safety/cottage-food>

Johnson County and nearby places

Regulation	Johnson County	Wyandotte County	Douglas County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state cottage food pet restriction; general sanitation good practices expected	No explicit state restriction; sanitation rules apply per Kan. Admin. Regs. §4-28-33.	No specific state restriction; standard food safety sanitation practices apply.
INSPECTION REQUIRED	Upon-complaint	Upon-complaint	Upon-complaint
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Yes
ON-SITE SIGNAGE	Conditional	No	Conditional
DELIVERY / PICKUP	Direct sales: farmers markets, roadside stands, home pickup and delivery, online within Kansas and across state lines (comply with receivin...	Direct sales from home, farmers markets, online with delivery. Out-of-state sales with additional requirements.	Kansas allows direct sales only: home, farmers markets, events, online. No wholesale or retail store sales. Out-of-state sales allowed with...
HOME OCCUPATION PERMIT	Conditional	Yes	Conditional
LOCAL BUSINESS LICENSE	Varies	Yes	Yes
RESTRICTIONS	Almost all non-TCS foods allowed for direct-to-consumer sales. No state license, permit, registration, or food handler training required. N...	No registration, no inspection required. Direct sales only. Non-TCS foods. No acidified foods without testing. No cap. Out-of-state sales w...	Kansas allows nearly all non-TCS foods for direct consumer sales without registration or inspection. Douglas County (Lawrence) has home-bas...
FOOD STORAGE	Standard home kitchen storage; safe handling practices	Shelf-stable products stored in sanitary conditions.	Non-TCS shelf-stable products. Acidified foods (pickles, salsas), most perishable baked goods, low-acid canned foods, kombucha, and meat je...
POPULATION	610,742	167,989	119,094

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Kansas permits PDF: crosodo.com/reports/pdf/permits/kansas.pdf

Kansas cottage food law: crosodo.com/states/kansas

Johnson County cottage food law: crosodo.com/states/kansas/johnson-county