

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Bay County, Michigan?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT	HOME OCCUPATION	BUSINESS LICENSE	SALES CAP
No	Conditional	Varies	\$50,000 / year

MICHIGAN RULES. OPEN THESE FIRST.

[Michigan permits PDF](#)

[Michigan cottage food law page](#)

[Michigan Department of Agriculture and Rural Development cottage food program](#)

[Statute: MCL §289.4102](#)

NOT LEGAL ADVICE

This is what it takes to sell from a home kitchen in Bay County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Bay County, Michigan. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

\$50,000 / year

HOME OCCUPATION / ZONING

Conditional

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

[Michigan permits PDF →](https://crosodo.com/reports/pdf/permits/michigan.pdf)

<https://crosodo.com/reports/pdf/permits/michigan.pdf>

[Michigan cottage food law page →](https://crosodo.com/states/michigan)

<https://crosodo.com/states/michigan>

[Permit page for this place →](https://crosodo.com/what-permits/michigan/bay-county)

<https://crosodo.com/what-permits/michigan/bay-county>

[Bay County cottage food law page →](https://crosodo.com/states/michigan/bay-county)

<https://crosodo.com/states/michigan/bay-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Michigan registration: No. Routine kitchen inspection: No. Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

State law page: crosodo.com/states/michigan

Michigan Department of Agriculture and Rural Development: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Statute: [MCL §289.4102](#)

Zoning / home occupation

Conditional. Bay City and other municipalities in Bay County may have home occupation zoning requirements. No specific Bay County cottage food ordinance identified.

Health

No. No routine inspections. Exempt from MDARD licensing.

Business license

Varies

Pickup / delivery

Direct-to-consumer only. Online, mail order, and third-party delivery permitted (2025 amendment). No wholesale or consignment.

If you rent a commissary kitchen

Local health departments license food service. Michigan cottage food is an exemption. A commissary is a food service establishment licensed by the local health department.

Official source: [MDARD foods](#)

Local health office we have on file: <https://www.baycounty.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.baycounty.gov>

<https://www.michigan.gov/mdard/food-dairy/cottage-foods>

<https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

Bay County and nearby places

Regulation	Bay County	Midland County	Tuscola County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state pet restriction, but standard sanitation practices apply.	MDARD guidance recommends excluding pets during production; complaint investigations may examine kitchen conditions.	No specific MI state or Tuscola County restriction.
INSPECTION REQUIRED	No	Upon-complaint	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct-to-consumer only. Online, mail order, and third-party delivery permitted (2025 amendment). No wholesale or consignment.	Direct sales at farmers markets, craft shows, roadside stands, from home, online, and via third-party delivery platforms (with direct consu...	Direct sales only. Online/mail order/third-party delivery allowed with face-to-face or virtual interaction (per 2025 amendment). No consign...
HOME OCCUPATION PERMIT	Conditional	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Michigan allows non-potentially hazardous foods from home kitchens. Annual sales cap of \$50,000 (raised by 2025 HB 4122, effective March 20...	Same as all Michigan counties: primary domestic residence kitchen only, non-PHF foods only, \$50,000 annual cap (2025 amendment), direct sal...	Non-potentially hazardous foods from home kitchen. Direct sales only. Annual cap \$50,000 (as of 2025 amendment effective March 2026; prior ...
FOOD STORAGE	Non-potentially hazardous foods only. Acidified foods, low-acid canned foods, fruit butters, pickles, fermented foods, salsas, sauces, ketc...	Products must be stored at primary residence; prevent adulteration from insects, chemicals, water damage, insanitary conditions.	Non-potentially hazardous only. Prohibited: acidified foods, pickles, fermented foods, salsas, sauces, ketchup, candied apples, alcohol con...
POPULATION	103,752	83,503	53,218

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

Michigan cottage food law: crosodo.com/states/michigan

Bay County cottage food law: crosodo.com/states/michigan/bay-county