

## COTTAGE BAKERY FROM HOME

# Can I sell from my kitchen in Lake County, Michigan?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-06.

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| STATE FOOD PERMIT | HOME OCCUPATION | BUSINESS LICENSE | SALES CAP              |
|-------------------|-----------------|------------------|------------------------|
| <b>No</b>         | <b>Varies</b>   | <b>Varies</b>    | <b>\$50,000 / year</b> |

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MICHIGAN RULES. OPEN THESE FIRST.

[Michigan permits PDF](#)

[Michigan cottage food law page](#)

[Michigan Department of Agriculture and Rural Development cottage food program](#)

[Statute: MCL §289.4102](#)

**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Lake County. Confirm each step with Planning, Health, and the license office before you sell.

## What you need

Lake County, Michigan. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

\$50,000 / year

HOME OCCUPATION / ZONING

Varies

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

### HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

### CONTINUE ONLINE

[Michigan permits PDF →](https://crosodo.com/reports/pdf/permits/michigan.pdf)

<https://crosodo.com/reports/pdf/permits/michigan.pdf>

[Michigan cottage food law page →](https://crosodo.com/states/michigan)

<https://crosodo.com/states/michigan>

[Permit page for this place →](https://crosodo.com/what-permits/michigan/lake-county)

<https://crosodo.com/what-permits/michigan/lake-county>

[Lake County cottage food law page →](https://crosodo.com/states/michigan/lake-county)

<https://crosodo.com/states/michigan/lake-county>

Not legal advice. Rules change. Confirm with the office before you file.

## Where to file

### State

Michigan registration: No. Routine kitchen inspection: No. Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

Michigan permits PDF: [crosodo.com/reports/pdf/permits/michigan.pdf](https://crosodo.com/reports/pdf/permits/michigan.pdf)

State law page: [crosodo.com/states/michigan](https://crosodo.com/states/michigan)

Michigan Department of Agriculture and Rural Development: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Statute: [MCL §289.4102](#)

### Zoning / home occupation

Varies. Michigan state law exempts cottage food operators from MDARD licensing and inspection but expressly requires operators to contact their local unit of government regarding local regulations. Lake County unincorporated areas governed by township zoning; Village of Baldwin has its own ordinances. Operators should verify with local township or village zoning office.

### Health

No. No routine inspection under Michigan cottage food law. MDARD may investigate upon complaint or foodborne illness report.

### Business license

Varies

### Pickup / delivery

Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order and third-party delivery platform sales allowed per 2025 HB 4122 amendment (effective March 2026) provided direct consumer interaction occurs before or during the transaction.

### If you rent a commissary kitchen

**Local health departments license food service.** Michigan cottage food is an exemption. A commissary is a food service establishment licensed by the local health department.

Official source: [MDARD foods](#)

Local health office we have on file: <https://www.lakecounty.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

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**SOURCES**

<https://www.lakecounty.gov>

<https://www.michigan.gov/mdard/food-dairy/cottage-foods>

<https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

## Lake County and nearby places

| Regulation                 | Lake County                                                                                                                                    | Osceola County                                                                                                                                 | Manistee County                                                                                                                                |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| HOME KITCHEN ALLOWED       | Yes                                                                                                                                            | Yes                                                                                                                                            | Yes                                                                                                                                            |
| SEPARATE DEDICATED KITCHEN | No                                                                                                                                             | No                                                                                                                                             | No                                                                                                                                             |
| PETS ALLOWED               | No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro... | No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro... | No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro... |
| INSPECTION REQUIRED        | No                                                                                                                                             | No                                                                                                                                             | No                                                                                                                                             |
| ON-SITE CUSTOMER PICKUP    | Yes                                                                                                                                            | Yes                                                                                                                                            | Yes                                                                                                                                            |
| ON-SITE SIGNAGE            | Conditional                                                                                                                                    | Conditional                                                                                                                                    | Conditional                                                                                                                                    |
| DELIVERY / PICKUP          | Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order... | Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order... | Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order... |
| HOME OCCUPATION PERMIT     | Varies                                                                                                                                         | Varies                                                                                                                                         | Varies                                                                                                                                         |
| LOCAL BUSINESS LICENSE     | Varies                                                                                                                                         | Varies                                                                                                                                         | Varies                                                                                                                                         |
| RESTRICTIONS               | Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho... | Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho... | Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho... |
| FOOD STORAGE               | Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.    | Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.    | Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.    |
| POPULATION                 | 11,853                                                                                                                                         | 23,460                                                                                                                                         | 24,552                                                                                                                                         |

## More pages for this place

These Crosodo pages cover the same home cottage-food path:

Michigan permits PDF: [crosodo.com/reports/pdf/permits/michigan.pdf](https://crosodo.com/reports/pdf/permits/michigan.pdf)

Michigan cottage food law: [crosodo.com/states/michigan](https://crosodo.com/states/michigan)

Lake County cottage food law: [crosodo.com/states/michigan/lake-county](https://crosodo.com/states/michigan/lake-county)