

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Otsego County, Michigan?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-06.

STATE FOOD PERMIT

No

HOME OCCUPATION

Varies

BUSINESS LICENSE

Varies

SALES CAP

\$50,000 / year

MICHIGAN RULES. OPEN THESE FIRST.

[Michigan permits PDF](#)[Michigan cottage food law page](#)[Michigan Department of Agriculture and Rural Development cottage food program](#)[Statute: MCL §289.4102](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Otsego County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Otsego County, Michigan. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

\$50,000 / year

HOME OCCUPATION / ZONING

Varies

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

[Michigan permits PDF →](https://crosodo.com/reports/pdf/permits/michigan.pdf)

<https://crosodo.com/reports/pdf/permits/michigan.pdf>

[Michigan cottage food law page →](https://crosodo.com/states/michigan)

<https://crosodo.com/states/michigan>

[Permit page for this place →](https://crosodo.com/what-permits/michigan/otsego-county)

<https://crosodo.com/what-permits/michigan/otsego-county>

[Otsego County cottage food law page →](https://crosodo.com/states/michigan/otsego-county)

<https://crosodo.com/states/michigan/otsego-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Michigan registration: No. Routine kitchen inspection: No. Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

State law page: crosodo.com/states/michigan

Michigan Department of Agriculture and Rural Development: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Statute: [MCL §289.4102](#)

Zoning / home occupation

Varies. Michigan state law exempts cottage food operators from MDARD licensing and inspection but expressly requires operators to contact their local unit of government regarding local regulations. Otsego County unincorporated areas governed by township zoning; City of Gaylord has its own ordinances. Operators should verify with local township or city zoning office.

Health

No. No routine inspection under Michigan cottage food law. MDARD may investigate upon complaint or foodborne illness report.

Business license

Varies

Pickup / delivery

Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order and third-party delivery platform sales allowed per 2025 HB 4122 amendment (effective March 2026) provided direct consumer interaction occurs before or during the transaction.

If you rent a commissary kitchen

Local health departments license food service. Michigan cottage food is an exemption. A commissary is a food service establishment licensed by the local health department.

Official source: [MDARD foods](#)

Local health office we have on file: <https://www.otsegocounty.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.otsegocounty.gov>

<https://www.michigan.gov/mdard/food-dairy/cottage-foods>

<https://www.legislature.mi.gov/Laws/MCL?objectName=MCL-289-4102>

Otsego County and nearby places

Regulation	Otsego County	Antrim County	Cheboygan County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro...	No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro...	No specific state prohibition on pets; good manufacturing practices apply and pets should be excluded from food production areas during pro...
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order...	Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order...	Direct sales within Michigan only. Allowed venues include farmers markets, roadside stands, craft shows, and home pickup. Online/mail order...
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho...	Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho...	Must be the kitchen of the operator's primary domestic residence. Single-family home, apartment, condo, or rental home qualifies; second ho...
FOOD STORAGE	Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.	Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.	Shelf-stable, non-potentially hazardous foods only; must be stored at primary residence in a clean, pest-free area to prevent adulteration.
POPULATION	24,374	23,484	25,276

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

Michigan cottage food law: crosodo.com/states/michigan

Otsego County cottage food law: crosodo.com/states/michigan/otsego-county