

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Washtenaw County, Michigan?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT

No

HOME OCCUPATION

Conditional

BUSINESS LICENSE

Varies

SALES CAP

\$50,000 / year

MICHIGAN RULES. OPEN THESE FIRST.

[Michigan permits PDF](#)[Michigan cottage food law page](#)[Michigan Department of Agriculture and Rural Development cottage food program](#)[Statute: MCL §289.4102](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Washtenaw County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Washtenaw County, Michigan. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

\$50,000 / year

HOME OCCUPATION / ZONING

Conditional

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

[Michigan permits PDF →](https://crosodo.com/reports/pdf/permits/michigan.pdf)

<https://crosodo.com/reports/pdf/permits/michigan.pdf>

[Michigan cottage food law page →](https://crosodo.com/states/michigan)

<https://crosodo.com/states/michigan>

[Permit page for this place →](https://crosodo.com/what-permits/michigan/washtenaw-county)

<https://crosodo.com/what-permits/michigan/washtenaw-county>

[Washtenaw County cottage food law page →](https://crosodo.com/states/michigan/washtenaw-county)

<https://crosodo.com/states/michigan/washtenaw-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Michigan registration: No. Routine kitchen inspection: No. Sales through retail stores, restaurants, or wholesale are prohibited. Online sales, mail order, and third-party delivery platform sales (e.g., DoorDash) are allowed in-state only, but require the producer to offer the customer an opportunity to directly interact (face-to-face or virtually) before purchase. A separate \$75,000 cap applies if all products are priced at \$250 or more per item. Honey and maple syrup have a separate exemption permitting indirect retail sales up to \$15,000/year.

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

State law page: crosodo.com/states/michigan

Michigan Department of Agriculture and Rural Development: <https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Statute: [MCL §289.4102](#)

Zoning / home occupation

Conditional. Washtenaw County municipalities (Ann Arbor, Ypsilanti, Saline, Chelsea, etc.) have their own zoning ordinances governing home occupations. Ann Arbor has active zoning enforcement. Operators should verify with local city/township whether home occupation permit required.

Health

No. No routine inspection required.

Business license

Varies

Pickup / delivery

Direct to consumer only. No consignment or wholesale. Online/mail/third-party delivery with face-to-face or virtual interaction permitted per 2025 amendment.

If you rent a commissary kitchen

Local health departments license food service. Michigan cottage food is an exemption. A commissary is a food service establishment licensed by the local health department.

Official source: [MDARD foods](#)

Local health office we have on file: <https://www.washtenaw.org>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.washtenaw.org>

<https://www.michigan.gov/mdard/food-dairy/cottage-foods>

Washtenaw County and nearby places

Regulation	Washtenaw County	Livingston County	Jackson County
HOME KITCHEN ALLOWED	Conditional	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific state restriction; standard food safety practices apply.	No explicit state-level pet restriction in Michigan cottage food statute. Standard GMP practices apply.	No specific state restriction on pets in home for cottage food.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct to consumer only. No consignment or wholesale. Online/mail/third-party delivery with face-to-face or virtual interaction permitted p...	Michigan cottage food: direct sales from home, at events/ markets, and online (2025 amendment added online/ mail-order/third-party delivery p...	Direct-to-consumer sales only. No consignment or wholesale. Online and third-party delivery platform sales now allowed with interaction req...
HOME OCCUPATION PERMIT	Conditional	Conditional	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Michigan cottage food law (MCL §289.4102) allows non-PHF foods from home kitchens with annual gross sales cap of \$50,000 (raised by HB 4122...	Michigan cottage food law (MCL §289.4102, amended 2025 HB 4122) allows non-PHF foods from a home kitchen. Annual sales cap: \$50,000 (double...	Michigan allows home kitchen cottage food with no registration or inspection required. Annual sales cap \$50,000 (raised by HB 4122, 2025 am...
FOOD STORAGE	Non-TCS shelf-stable foods only.	Non-PHF foods only; only two specified buttercream frosting recipes permitted. Standard GMP storage.	Non-PHF products only; no fermented/acidified foods, pickles, fruit butters. Proper storage required.
POPULATION	370,231	194,302	160,637

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Michigan permits PDF: crosodo.com/reports/pdf/permits/michigan.pdf

Michigan cottage food law: crosodo.com/states/michigan

Washtenaw County cottage food law: crosodo.com/states/michigan/washtenaw-county