

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Otter Tail County, Minnesota?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT

Yes

HOME OCCUPATION

Varies

BUSINESS LICENSE

Varies

SALES CAP

\$78,000 / year

MINNESOTA RULES. OPEN THESE FIRST.

[Minnesota permits PDF](#)[Minnesota cottage food law page](#)[Minnesota Department of Agriculture cottage food program](#)[Statute: Minn. Stat. §28A.152](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Otter Tail County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Otter Tail County, Minnesota. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

Yes

ANNUAL SALES CAP

\$78,000 / year

HOME OCCUPATION / ZONING

Varies

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Conditional

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

Minnesota permits PDF →

<https://crosodo.com/reports/pdf/permits/minnesota.pdf>

Minnesota cottage food law page →

<https://crosodo.com/states/minnesota>

Permit page for this place →

<https://crosodo.com/what-permits/minnesota/otter-tail-county>

Otter Tail County cottage food law page →

<https://crosodo.com/states/minnesota/otter-tail-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Minnesota registration: Yes. Routine kitchen inspection: No. Sales are limited to direct-to-consumer channels: community events, farmers markets, from the producer's home, online (in-state delivery by the producer personally or by mail/commercial delivery), and fundraising donations. Restaurants, retail stores, roadside stands, mail order wholesale, and catering are prohibited. All deliveries must be made by the producer personally unless shipped by mail or commercial delivery upon a prior online sale. Home-canned products in the pH/water-activity exemption category (Subd. 1(a)(2)) may not be sold outside of Minnesota.

Minnesota permits PDF: crosodo.com/reports/pdf/permits/minnesota.pdf

State law page: crosodo.com/states/minnesota

Minnesota Department of Agriculture: <https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

Statute: [Minn. Stat. §28A.152](#)

Zoning / home occupation

Varies. Otter Tail County and local municipalities may have home occupation zoning requirements. Operators should check with Otter Tail County Planning and Zoning.

Health

No. No routine or complaint-only inspection specified for cottage food in Minn. Stat. §28A.152.

Business license

Varies

Pickup / delivery

Direct sales to consumers. Farmers markets, home pickup, events. No wholesale to stores. Home-canned goods may not be sold outside Minnesota.

If you rent a commissary kitchen

MDA licenses food; local health may license food service. Minnesota cottage foods is an exemption. A commissary typically needs an MDA food handler license and/or a local food-service license, depending on the kitchen.

Official source: [MDA food licensing](#)

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.mda.state.mn.us/food/business/cottage-food-producer-registration>

<https://www.revisor.mn.gov/statutes/cite/28A.152>

Otter Tail County and nearby places

Regulation	Otter Tail County	Clay County	Douglas County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific pet restriction in state cottage food law.	No specific state prohibition; good manufacturing practice applies	No specific state cottage food pet restriction; good sanitation practices required.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Conditional	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales to consumers. Farmers markets, home pickup, events. No wholesale to stores. Home-canned goods may not be sold outside Minnesot...	Direct sales only; no wholesale or retail sales. Farmers markets, events, home, and online within Minnesota. Home-canned goods for direct M...	Direct sales from home, farmers markets, community events, and internet sales permitted. Canned goods may not be sold across state lines.
HOME OCCUPATION PERMIT	Varies	Varies	Varies
LOCAL BUSINESS LICENSE	Varies	Varies	Varies
RESTRICTIONS	Minnesota cottage food registration required (\$30/year for Tier 2, or free Tier 1 training for under ~\$7,665/year). No inspection. Food han...	Registration required with MDA. Two tiers: Tier 1 (up to ~\$7,665/year, free registration training); Tier 2 (up to \$78,000/year, \$50 trainin...	Minnesota cottage food law (Minn. Stat. §28A.152, amended 2025) allows up to \$78,000 annual gross sales of non-potentially hazardous foods ...
FOOD STORAGE	Non-potentially hazardous, shelf-stable products required.	Non-PHF foods and pH-tested acidified foods; proper storage required	Non-potentially hazardous foods only; no refrigeration required.
POPULATION	60,072	65,307	39,081

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Minnesota permits PDF: crosodo.com/reports/pdf/permits/minnesota.pdf

Minnesota cottage food law: crosodo.com/states/minnesota

Otter Tail County cottage food law: crosodo.com/states/minnesota/otter-tail-county