

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Clay County, Missouri?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT

No

HOME OCCUPATION

Conditional

BUSINESS LICENSE

Varies

SALES CAP

—

MISSOURI RULES. OPEN THESE FIRST.

[Missouri permits PDF](#)[Missouri cottage food law page](#)[Missouri Department of Health and Senior Services cottage food program](#)[Statute: Mo. Rev. Stat. §196.298](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Clay County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Clay County, Missouri. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

—

HOME OCCUPATION / ZONING

Conditional

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

Missouri permits PDF →

<https://crosodo.com/reports/pdf/permits/missouri.pdf>

Missouri cottage food law page →

<https://crosodo.com/states/missouri>

Permit page for this place →

<https://crosodo.com/what-permits/missouri/clay-county>

Clay County cottage food law page →

<https://crosodo.com/states/missouri/clay-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Missouri registration: No. Routine kitchen inspection: No. Under §196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

Missouri permits PDF: crosodo.com/reports/pdf/permits/missouri.pdf

State law page: crosodo.com/states/missouri

Missouri Department of Health and Senior Services: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Statute: [Mo. Rev. Stat. §196.298](#)

Zoning / home occupation

Conditional. Clay County and Liberty may require home occupation permits or business licenses under local zoning. State law prohibits local health dept regulation but does not address local zoning. Check with Clay County Planning & Zoning.

Health

No. Local health departments expressly prohibited from regulating cottage food production (§196.298(3)(1))

Business license

Varies

Pickup / delivery

Direct sales only: home pickup, delivery, online/in-state shipping (as of 2022 HB 1697). No farmers markets, events, or restaurants under §196.298 (though separate individual-stands law may allow event sales in some counties).

If you rent a commissary kitchen

A commissary is a food establishment. Cottage food is not. Missouri cottage food is not a food-service establishment. A rented kitchen is permitted by the local health department or DHSS.

Official source: [Missouri DHSS food safety](#)

Local health office we have on file: <https://www.claycountymo.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.claycountymo.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Clay County and nearby places

Regulation	Clay County	Platte County	Ray County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	Not specified in state statute; kitchen must be clean	No specific state restriction.	No explicit state-level pet restriction for cottage food operations under Missouri law. Standard sanitation practices recommended.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Unknown
DELIVERY / PICKUP	Direct sales only: home pickup, delivery, online/in-state shipping (as of 2022 HB 1697). No farmers markets, events, or restaurants under \$...	Direct-to-consumer at home and via online/in-state shipping permitted. Farmers markets, events, restaurants, retail stores, roadside stands...	Missouri cottage food law allows direct-to-consumer sales from home and at events/ farmers markets. In-state online sales permitted per 2022...
HOME OCCUPATION PERMIT	Conditional	Conditional	Unknown
LOCAL BUSINESS LICENSE	Varies	Varies	Unknown
RESTRICTIONS	Under §196.298: only nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams/jellies, and dried her...	Missouri primary statute (§196.298) allows only: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned...	Missouri state law (§196.298) permits home kitchen production of nonperishable baked goods, canned jams/ jellies, and dried herbs with a \$50...
FOOD STORAGE	Nonperishable shelf-stable foods only under primary statute; baked goods, jams/ jellies, dried herbs	Only baked goods, canned jams/jellies, and dried herbs allowed under §196.298.	Products must be properly stored to prevent contamination. No state-mandated specific storage requirements for cottage food.
POPULATION	253,085	107,033	23,122

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Missouri permits PDF: crosodo.com/reports/pdf/permits/missouri.pdf

Missouri cottage food law: crosodo.com/states/missouri

Clay County cottage food law: crosodo.com/states/missouri/clay-county