

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Johnson County, Missouri?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT

No

HOME OCCUPATION

Varies

BUSINESS LICENSE

Varies

SALES CAP

—

MISSOURI RULES. OPEN THESE FIRST.

[Missouri permits PDF](#)[Missouri cottage food law page](#)[Missouri Department of Health and Senior Services cottage food program](#)[Statute: Mo. Rev. Stat. §196.298](#)**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Johnson County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Johnson County, Missouri. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

No

ANNUAL SALES CAP

—

HOME OCCUPATION / ZONING

Varies

LOCAL HEALTH

No

BUSINESS LICENSE

Varies

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

Missouri permits PDF →

<https://crosodo.com/reports/pdf/permits/missouri.pdf>

Missouri cottage food law page →

<https://crosodo.com/states/missouri>

Permit page for this place →

<https://crosodo.com/what-permits/missouri/johnson-county>

Johnson County cottage food law page →

<https://crosodo.com/states/missouri/johnson-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

Missouri registration: No. Routine kitchen inspection: No. Under \$196.298, sales must be directly to consumers from the producer's home. Events, farmers markets, restaurants, retail stores, and roadside stands are not permitted under this law. Internet/online sales are allowed but only if both the producer and buyer are located in Missouri. Local health departments are explicitly prohibited from regulating the production of food at cottage food operations. A separate Missouri statute (individual stands law) allows sales at events and roadside stands in counties that have adopted it, permitting most other nonperishable foods.

Missouri permits PDF: crosodo.com/reports/pdf/permits/missouri.pdf

State law page: crosodo.com/states/missouri

Missouri Department of Health and Senior Services: <https://health.mo.gov/safety/foodsafety/cottagefood.php>

Statute: [Mo. Rev. Stat. §196.298](#)

Zoning / home occupation

Varies. Johnson County includes Warrensburg (home of University of Central Missouri). No specific county cottage food zoning ordinance identified. Contact Johnson County government in Warrensburg.

Health

No. MO statute prohibits local health departments from regulating cottage food production.

Business license

Varies

Pickup / delivery

Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under \$196.298 (separate individual-stands law may apply in some counties).

If you rent a commissary kitchen

A commissary is a food establishment. Cottage food is not. Missouri cottage food is not a food-service establishment. A rented kitchen is permitted by the local health department or DHSS.

Official source: [Missouri DHSS food safety](#)

Local health office we have on file: <https://www.johnsoncounty.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.johnsoncounty.gov>

<https://health.mo.gov/safety/foodsafety/cottagefood.php>

<https://revisor.mo.gov/main/OneSection.aspx?section=196.298>

Johnson County and nearby places

Regulation	Johnson County	Pettis County	Lafayette County
HOME KITCHEN ALLOWED	Yes	Yes	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific MO state or Johnson County rule.	No explicit state-level pet restriction for cottage food operations under Missouri law. Standard sanitation practices recommended.	No explicit state restriction; standard food safety practices apply.
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Yes	Conditional
ON-SITE SIGNAGE	Conditional	Unknown	No
DELIVERY / PICKUP	Direct sales including online and in-state shipping. No farmers markets, restaurants, or retail stores under \$196.298 (separate individual-...	Missouri cottage food law allows direct-to-consumer sales from home and at events/ farmers markets. In-state online sales permitted per 2022...	Direct sales at home and in-state delivery. Farmers markets, online sales with in-state delivery allowed since 2022. No interstate sales.
HOME OCCUPATION PERMIT	Varies	Unknown	Yes
LOCAL BUSINESS LICENSE	Varies	Unknown	Varies
RESTRICTIONS	Allowed foods: nonperishable baked goods (cookies, cakes, breads, danish, donuts, pastries, pies), canned jams and jellies, dried herbs and...	Missouri state law (\$196.298) permits home kitchen production of nonperishable baked goods, canned jams/ jellies, and dried herbs with a \$50...	Missouri Cottage Law is narrow: only nonperishable baked goods, canned jams/ jellies, and dried herbs/mixes are permitted. All other foods r...
FOOD STORAGE	Nonperishable products only. Proper labeling required.	Products must be properly stored to prevent contamination. No state-mandated specific storage requirements for cottage food.	Shelf-stable storage for baked goods, jams, jellies, dried herbs.
POPULATION	54,025	43,059	32,858

More pages for this place

These Crosodo pages cover the same home cottage-food path:

Missouri permits PDF: crosodo.com/reports/pdf/permits/missouri.pdf

Missouri cottage food law: crosodo.com/states/missouri

Johnson County cottage food law: crosodo.com/states/missouri/johnson-county