

COTTAGE BAKERY FROM HOME

Can I sell from my kitchen in Salem County, New Jersey?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-05.

STATE FOOD PERMIT	HOME OCCUPATION	BUSINESS LICENSE	SALES CAP
Yes	Yes	Yes	\$50,000 / year

NEW JERSEY RULES. OPEN THESE FIRST.

[New Jersey permits PDF](#)

[New Jersey cottage food law page](#)

[New Jersey Department of Health cottage food program](#)

[Statute: N.J.A.C. 8:24-11 et seq.](#)

NOT LEGAL ADVICE

This is what it takes to sell from a home kitchen in Salem County. Confirm each step with Planning, Health, and the license office before you sell.

What you need

Salem County, New Jersey. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

Yes

ANNUAL SALES CAP

\$50,000 / year

HOME OCCUPATION / ZONING

Yes

LOCAL HEALTH

No

BUSINESS LICENSE

Yes

PICKUP AT THE HOUSE

Yes

HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

CONTINUE ONLINE

New Jersey permits PDF →

<https://crosodo.com/reports/pdf/permits/new-jersey.pdf>

New Jersey cottage food law page →

<https://crosodo.com/states/new-jersey>

Permit page for this place →

<https://crosodo.com/what-permits/new-jersey/salem-county>

Salem County cottage food law page →

<https://crosodo.com/states/new-jersey/salem-county>

Not legal advice. Rules change. Confirm with the office before you file.

Where to file

State

New Jersey registration: Yes. Routine kitchen inspection: No. Cottage food products may only be delivered or relinquished at: the operator's home (not for onsite consumption), the consumer's NJ home, a NJ farmers market or other permitted NJ location. Products cannot be sold to wholesale establishments, retail food establishments, or shipped out of state. Online and phone order-taking is allowed as an ancillary activity, but physical delivery must occur in New Jersey person-to-person or at permitted locations. Charitable bake sales remain exempt under separate provisions.

New Jersey permits PDF: crosodo.com/reports/pdf/permits/new-jersey.pdf

State law page: crosodo.com/states/new-jersey

New Jersey Department of Health: <https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

Statute: N.J.A.C. 8:24-11 et seq.

Zoning / home occupation

Yes. Local zoning board approval confirming residential use is permitted is REQUIRED before obtaining NJ cottage food permit. Salem County municipalities each have zoning boards. Contact Salem County Department of Planning & Community Development at (856) 935-7510 ext. 8491.

Health

No. No routine inspection; health authority may enter upon complaint or suspected foodborne illness

Business license

Yes

Pickup / delivery

Direct sales to consumers only; no wholesale or retail. No internet/mail order outside direct consumer transactions.

If you rent a commissary kitchen

Local health departments license retail food. New Jersey cottage food is a state permit for home kitchens. A commissary or restaurant is a retail food establishment licensed by the local health department. Wholesale is a separate CEOHS license.

Official source: [NJ local health departments](#)

Local health office we have on file: <https://www.salemcounty.gov>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

SOURCES

<https://www.salemcounty.gov>

<https://www.nj.gov/health/ceohs/phfpp/cottage-food-operator/>

https://www.nj.gov/health/ceohs/documents/phfpp/njac8_24.pdf

Salem County and nearby places

Regulation	Salem County	Cumberland County	Gloucester County
HOME KITCHEN ALLOWED	Yes	Conditional	Yes
SEPARATE DEDICATED KITCHEN	No	No	No
PETS ALLOWED	No specific prohibition stated; kitchen inspection may assess condition	Pets must be excluded from food preparation areas per NJ cottage food permit requirements.	Pets excluded from production area
INSPECTION REQUIRED	No	No	No
ON-SITE CUSTOMER PICKUP	Yes	Conditional	Yes
ON-SITE SIGNAGE	Conditional	Conditional	Conditional
DELIVERY / PICKUP	Direct sales to consumers only; no wholesale or retail. No internet/mail order outside direct consumer transactions.	Direct-to-consumer sales only. No wholesale to food establishments. No out-of-state sales. NJ residents only.	Direct to consumer only; no retail or wholesale; farmers markets and events allowed
HOME OCCUPATION PERMIT	Yes	Yes	Varies
LOCAL BUSINESS LICENSE	Yes	Varies	Varies
RESTRICTIONS	NJ cottage food program requires: (1) local zoning board approval confirming residential use permitted; (2) Food Protection Manager Certifi...	New Jersey cottage food program is restrictive. Requirements include: (1) local zoning board approval confirming residential use is permitt...	Registration with NJ Dept of Health required; \$50,000 annual cap; food handler cert required; direct to consumer only; non-TCS foods only
FOOD STORAGE	Non-TCS foods only; \$50,000 annual cap applies	Non-TCS foods only. No wholesale sales. Annual gross sales may not exceed \$50,000.	Non-TCS foods stored appropriately
POPULATION	64,840	153,588	302,621

More pages for this place

These Crosodo pages cover the same home cottage-food path:

New Jersey permits PDF: crosodo.com/reports/pdf/permits/new-jersey.pdf

New Jersey cottage food law: crosodo.com/states/new-jersey

Salem County cottage food law: crosodo.com/states/new-jersey/salem-county