

## COTTAGE BAKERY FROM HOME

# Can I sell from my kitchen in Green Lake County, Wisconsin?

Home kitchen sales. Not a shop or rented commercial kitchen. Last verified 2026-05-06.

STATE FOOD PERMIT

**No**

HOME OCCUPATION

**Varies**

BUSINESS LICENSE

**Varies**

SALES CAP

**Tiered**

WISCONSIN RULES. OPEN THESE FIRST.

[Wisconsin permits PDF](#)

[Wisconsin cottage food law page](#)

[Wisconsin Department of Agriculture, Trade and Consumer Protection cottage food program](#)

[Statute: Wis. Stat. §97.29](#)

**NOT LEGAL ADVICE**

This is what it takes to sell from a home kitchen in Green Lake County. Confirm each step with Planning, Health, and the license office before you sell.

## What you need

Green Lake County, Wisconsin. File every Yes. Confirm every Check or Ask. Stay under the sales cap.

STATE FOOD PERMIT

**No**

ANNUAL SALES CAP

**Tiered**

HOME OCCUPATION / ZONING

**Varies**

LOCAL HEALTH

**No**

BUSINESS LICENSE

**Varies**

PICKUP AT THE HOUSE

**Conditional**

### HOME KITCHEN ONLY

If you want a shop or a rented commercial kitchen, these rows do not apply.

### CONTINUE ONLINE

**Wisconsin permits PDF →**

<https://crosodo.com/reports/pdf/permits/wisconsin.pdf>

**Wisconsin cottage food law page →**

<https://crosodo.com/states/wisconsin>

**Permit page for this place →**

<https://crosodo.com/what-permits/wisconsin/green-lake-county>

**Green Lake County cottage food law page →**

<https://crosodo.com/states/wisconsin/green-lake-county>

Not legal advice. Rules change. Confirm with the office before you file.

## Where to file

### State

Wisconsin registration: No. Routine kitchen inspection: No. Home-canned goods must be sold at community or social events or farmers' markets in Wisconsin (§97.29(2)(b)2.b). The Kivirist court order applies to direct-to-consumer sales by home bakers. Products cannot be sold to retail food establishments or distributed through wholesale channels without a license.

Wisconsin permits PDF: [crosodo.com/reports/pdf/permits/wisconsin.pdf](https://crosodo.com/reports/pdf/permits/wisconsin.pdf)

State law page: [crosodo.com/states/wisconsin](https://crosodo.com/states/wisconsin)

Wisconsin Department of Agriculture, Trade and Consumer Protection: [https://datcp.wi.gov/Pages/Programs\\_Services/CottageFoodLaws.aspx](https://datcp.wi.gov/Pages/Programs_Services/CottageFoodLaws.aspx)

Statute: [Wis. Stat. §97.29](#)

### Zoning / home occupation

Varies. Green Lake County follows standard Wisconsin local government zoning framework. Home occupation permits may be required under Green Lake County zoning ordinance. No Green Lake County-specific cottage food overlay identified. Green Lake city (county seat) has its own rules within city limits.

### Health

No. DATCP has declined to enforce against qualifying home bakers per Kivirist injunction; complaint-driven action possible.

### Business license

Varies

### Pickup / delivery

Direct-to-consumer only for Kivirist-covered baked goods. Pickle Bill allows farmers market and community event sales only (up to \$5,000/year). No wholesale or retail sales allowed under either exception.

### If you rent a commissary kitchen

**DATCP licenses food processing; local health licenses restaurants.** Wisconsin unlicensed home baking is a narrow path. A commissary is typically a DATCP food processing plant or a local food-service license. Ask the kitchen which license they hold.

Official source: [DATCP food licenses](#)

Local health office we have on file: <https://www.co.green-lake.wi.us>

This file is the home-kitchen path. A rented kitchen uses a different permit. Ask the kitchen manager which license they expect, then call the local health office.

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## SOURCES

<https://www.co.green-lake.wi.us>

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[https://datcp.wi.gov/Pages/Programs\\_Services/CottageFoodLaws.aspx](https://datcp.wi.gov/Pages/Programs_Services/CottageFoodLaws.aspx)

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<https://docs.legis.wisconsin.gov/statutes/statutes/97/29>

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## Green Lake County and nearby places

| Regulation                 | Green Lake County                                                                                                                              | Marquette County                                                                                                                               | Waushara County                                                                                                                                |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| HOME KITCHEN ALLOWED       | Conditional                                                                                                                                    | Conditional                                                                                                                                    | Conditional                                                                                                                                    |
| SEPARATE DEDICATED KITCHEN | No                                                                                                                                             | No                                                                                                                                             | No                                                                                                                                             |
| PETS ALLOWED               | No specific state prohibition for cottage food bakers; standard food safety practices apply.                                                   | No specific state prohibition for cottage food bakers; standard food safety practices apply.                                                   | No specific state prohibition for cottage food bakers; standard food safety practices apply.                                                   |
| INSPECTION REQUIRED        | No                                                                                                                                             | No                                                                                                                                             | No                                                                                                                                             |
| ON-SITE CUSTOMER PICKUP    | Conditional                                                                                                                                    | Conditional                                                                                                                                    | Conditional                                                                                                                                    |
| ON-SITE SIGNAGE            | Conditional                                                                                                                                    | Conditional                                                                                                                                    | Conditional                                                                                                                                    |
| DELIVERY / PICKUP          | Direct-to-consumer only for Kivist-covered baked goods. Pickle Bill allows farmers market and community event sales only (up to \$5,000/ye...  | Direct-to-consumer only for Kivist-covered baked goods. Pickle Bill allows farmers market and community event sales only (up to \$5,000/ye...  | Direct-to-consumer only for Kivist-covered baked goods. Pickle Bill allows farmers market/community event sales only. No wholesale, retai...   |
| HOME OCCUPATION PERMIT     | Varies                                                                                                                                         | Varies                                                                                                                                         | Varies                                                                                                                                         |
| LOCAL BUSINESS LICENSE     | Varies                                                                                                                                         | Varies                                                                                                                                         | Varies                                                                                                                                         |
| RESTRICTIONS               | Wisconsin has a case-law-driven cottage food framework: (1) The statutory 'Pickle Bill' (§97.29(2)(b)2) allows home-canned pickles and acid... | Wisconsin has a case-law-driven cottage food framework: (1) The statutory 'Pickle Bill' (§97.29(2)(b)2) allows home-canned pickles and acid... | Wisconsin has an unusual framework: (1) the statutory 'Pickle Bill' (§97.29(2)(b)2) allows home-canned pickles/acidified vegetables at comm... |
| FOOD STORAGE               | Shelf-stable, non-potentially-hazardous baked goods only; proper storage required.                                                             | Shelf-stable, non-potentially-hazardous baked goods only; proper storage required.                                                             | Shelf-stable, non-hazardous baked goods only; proper storage required.                                                                         |
| POPULATION                 | 18,913                                                                                                                                         | 15,404                                                                                                                                         | 24,630                                                                                                                                         |

## More pages for this place

These Crosodo pages cover the same home cottage-food path:

Wisconsin permits PDF: [crosodo.com/reports/pdf/permits/wisconsin.pdf](https://crosodo.com/reports/pdf/permits/wisconsin.pdf)

Wisconsin cottage food law: [crosodo.com/states/wisconsin](https://crosodo.com/states/wisconsin)

Green Lake County cottage food law: [crosodo.com/states/wisconsin/green-lake-county](https://crosodo.com/states/wisconsin/green-lake-county)